CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(CONVENIENCE TRANSLATION OF THE REPORT AND THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH)

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# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF 31 MARCH 2018

		Unaudited	Audited
	Notes	31 March 2018	31 December 2017
ASSETS			
<b>Current Assets</b>		1.213.345.070	1.286.317.631
Cash and Cash Equivalents	5	123.497.266	187.212.070
Trade Receivables		689.816.588	806.226.238
Due from related parties	20	9.803	-
Trade receivables, third parties	7	689.806.785	806.226.238
Other Receivables		1.475.516	1.479.485
Other receivables, third parties		1.475.516	1.479.485
Inventories	8	76.005.127	70.801.802
Deferred Costs	4	253.885.596	165.497.546
Prepaid Expenses	9	14.965.249	11.457.890
Other Current Assets		53.699.728	43.642.600
Non-Current Assets		287.785.851	263.534.876
Trade Receivables		90.759.707	83.903.835
Trade receivables, third parties	7	90.759.707	83.903.835
Property, Plant and Equipment	10	38.534.777	36.598.628
Financial Investments		3.303.190	2.928.818
Intangible Assets		105.554.693	103.327.185
Goodwill	11	72.375.866	69.131.791
Other intangible assets	11	33.178.827	34.195.394
Associates	3	6.100.671	6.155.424
Other Non-Current Assets		20.068.734	18.909.728
Prepaid Expenses	9	587.622	416.766
Deferred Tax Assets	18	22.876.457	11.294.492
TOTAL ASSETS	=	1.501.130.921	1.549.852.507

The accompanying notes form an integral part of these condensed consolidated financial statements. (Convenience translation of the report and the condensed consolidated financial statements originally issued in Turkish)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF 31 MARCH 2018

	Notes	Unaudited 31 March 2018	Audited 31 December 2017
LIABILITIES		011120112011	
Short Term Liabilities		791.699.166	845.140.220
Short Term Financial Liabilities	6	355.921.382	302.073.547
Trade Payables		242.359.144	382.578.302
Due to related parties	20	1.844.541	1.715.824
Trade payables, third parties	7	240.514.603	380.862.478
Other Payables		4.347.529	10.710.962
Other payables, third parties		4.347.529	10.710.962
Employee Benefit Obligations		15.263.233	11.623.440
Deferred Revenues	4	89.066.376	55.182.524
Provisions		20.385.125	27.300.712
Provision for Employee Benefits		13.931.803	21.736.094
Other Short Term Provisions	13	6.453.322	5.564.618
Advances Received	4	61.361.998	52.676.354
Current Tax Liabilities		2.994.379	2.994.379
Long Term Liabilities		80.784.453	60.105.663
Long Term Financial Liabilities	6	50.188.750	24.044.293
Trade Payables		51.096	46.357
Trade payables, third parties	7	51.096	46.357
Provisions		27.762.119	24.974.362
Provision for Employee Benefits		27.762.119	24.974.362
Deferred Tax Liabilities	18	2.782.488	11.040.651
SHAREHOLDERS' EQUITY			
<b>Equity Attributable to Equity Holders of the Parent</b>		628.647.302	644.606.624
Share Capital		64.864.800	64.864.800
Capital Reserves		41.612.160	41.612.160
Other comprehensive income to be reclassed in profit and	d		
loss		3.121.635	6.008.477
Currency Translation Reserves		3.121.635	6.008.477
Other comprehensive income not to be reclassed in profi	t and loss	310.934.393	282.205.103
Actuarial Loss		(8.901.434)	(8.901.434)
Currency Translation Reserves		319.835.827	291.106.537
Restricted Reserves Appropriated From Profit		34.897.360	34.897.360
(Loss)/ Profit for the Period		(2.710.693)	53.518.202
Retained Earnings	_	175.927.647	161.500.522
TOTAL LIABILITIES AND SHAREHOLDERS' EQ	OUITY =	1.501.130.921	1.549.852.507

The accompanying notes form an integral part of these condensed consolidated financial statements. (Convenience translation of the report and the condensed consolidated financial statements originally issued in Turkish)

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 1 JANUARY-31 MARCH 2018

		Unaudited 1 January-	Unaudited 1 January-
	Notes	31 March 2018	31 March 2017
INCOME OR LOSS FROM OPERATIONS	110005		
Revenue	15	189.208.782	167.878.237
Cost of Sales (-)		(168.917.098)	(150.329.760)
GROSS PROFIT		20.291.684	17.548.477
Sales, Marketing and Distribution Expenses (-)		(13.213.909)	(13.098.055)
General Administrative Expenses (-)		(9.445.111)	(6.998.659)
Research and Development Expenses (-)		(4.954.499)	-
Other Income from Operating Activities	16	2.224.877	1.937.370
Other Expenses from Operating Activities (-)	16	(4.572.145)	(3.846.246)
OPERATING (LOSS)		(9.669.103)	(4.457.113)
Income from Investment Activities		-	16.211
Expenses from Investment Activities (-)		(8.366)	-
(Loss)/Income from Associates	3	(203.787)	48.424
OPERATING PROFIT BEFORE FINANCE LOSS		(9.881.256)	(4.392.478)
Financial Income	17	12.607.213	9.053.175
Financial Expenses (-)	17	(14.179.298)	(11.684.164)
(LOSS) BEFORE TAX		(11.453.341)	(7.023.467)
Tax Income/(Expenses)		8.742.648	7.801.346
- Current Tax Expenses	18	-	-
- Deferred Tax Income/(Expenses)	18	8.742.648	7.801.346
(LOSS)/PROFIT AFTER TAX		(2.710.693)	777.879
OTHER COMPREHENSIVE INCOME			
Other comprehensive income or expenses that will		21 500 450	17 500 040
not be reclassified subsequently to profit of loss		31.598.458	17.589.949
Currency translation reserves		31.598.458	17.589.949
Other comprehensive income or expenses that may be reclassified subsequently to profit or loss		16.295.367	1.673.497
Currency translation reserves		16.295.367	1.673.497
•			
OTHER COMPREHENSIVE INCOME		47.893.825	19.263.446
TOTAL COMPREHENSIVE INCOME		45.183.132	20.041.325
(Loss)/Earnings per share	19	(0,0418)	0,0120

The accompanying notes form an integral part of these condensed consolidated financial statements. (Convenience translation of the report and the condensed consolidated financial statements originally issued in Turkish)

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MARCH 2018

		_	Other comprehensive income or expenses that may be reclassified subsequently to profit or loss	expenses	ensive income or that will not be subsequently to profit or loss	_	Retained F	Carnings	
	Capital	Capital Reserves	Currency Translation Reserves	Currency Translation Reserves	Actuarial Loss	Restricted Reserves Appropriated from Profit	Retained Earnings (*)	Net Profit for the Period	TOTAL
Balance as at 1 January 2017	64.864.800	41.612.160	16.764.885	238.296.811	(8.240.661)	33.182.076	144.545.795	18.670.011	549.695.877
Currency translation differences	-	-	1.673.497	17.589.949	-	-	-	-	19.263.446
Net profit for the year	-	-	-	-	-	_	-	777.879	777.879
Total comprehensive income	-	-	1.673.497	17.589.949	-	-	-	777.879	20.041.325
Transfer	-	-	-	-	-	-	18.670.011	(18.670.011)	
Balance as at 31 December 2017	64.864.800	41.612.160	18.438.382	255.886.760	(8.240.661)	33.182.076	163.215.806	777.879	569.737.202
Balance as at 1 January 2018	64.864.800	41.612.160	6.008.477	291.106.537	(8.901.434)	34.897.360	161.500.522	53.518.202	644.606.624
Changes in Accounting Policies (Note 2)	-	-	-	(2.869.168)	-	-	(58.273.286)	-	(61.142.454)
Revised reported as of 1 January 2018	64.864.800	41.612.160	6.008.477	288.237.369	(8.901.434)	34.897.360	103.227.236	53.518.202	583.464.170
Currency translation differences	-	-	(2.886.842)	31.598.458	-	-	19.182.209	-	47.893.825
Net loss for the period	-	-	-	-	-	-	-	(2.710.693)	(2.710.693)
Total comprehensive income	-	-	(2.886.842)	31.598.458	-	-	19.182.209	(2.710.693)	45.183.132
Transfer	-	-	-	-	-	_	53.518.202	(53.518.202)	-
Balance as at 31 March 2018	64.864.800	41.612.160	3.121.635	319.835.827	(8.901.434)	34.897.360	175.927.647	(2.710.693)	628.647.302

<sup>(\*)</sup> Retained earnings contain extraordinary reserves.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

	Notes	Unaudited 1 January- 31 March 2018	Unaudited 1 January- 31 March 2017
A. CASH FLOWS FROM			
OPERATING ACTIVITIES			
Profit for the Period		(2.710.693)	777.879
(Loss)/ Profit from Continuing Operations		(2.710.693)	777.879
Adjustments to Reconcile Profit		6.253.293	12.781.344
Adjustments for Depreciation and Amortisation Expense	10-11	6.487.467	6.652.186
Adjustments for (Reversal of) Impairment Loss Recognised in Profit or Loss		1.023.605	283.961
Adjustments for (Reversal of) Provision of Receivables	7	1.023.605	283.961
Adjustment for Reversal of Provision of Inventory	8	6.178.689	0.659.002
Adjustments For Provisions			9.658.992
Adjustments for Provisions Related with Employee Benefits	12	5.262.635	9.781.894
Adjustments for (Reversal of) Lawsuit and/or Penalty Provisions	13	759.769	245.789
Adjustments for (Reversal of) Provisions Arising From Sectoral Requirements	13	156.285	(368.691)
Adjustments for Interest (Income) and Expenses	17	11.968.495	10.091.418
Adjustments for Interest Income	17	(276.287) 12.555.139	(297.107)
Adjustments for Interest Expense	17		10.689.259
Unearned Financial Loss/Income from Credit Sales  Adjustments For Unrealised Foreign Exchange Losses (Gains)	16	(310.357)	(300.734)
Other Adjustments for Fair Value Losses (Gains)		(10.874.468)	(5.374.013)
` ′		-	(665.219)
Adjustments for Fair Value Losses (Gains) on Derivative Financial Instruments		-	(665.219)
Adjustments for Share of Profit of Investments	à	202.707	(49.424)
Accounted for Using the Equity Method	3	203.787	(48.424)
Adjustments for Losses Tax Expense	18	(8.742.648)	(7.801.346)
Adjustments for (Gains)/Losses Disposal of Non-Current Assets		8.366	(16.211)
Adjustments for (Gains)/Losses Arising From Sale of Tangible Assets	10	8.366	(16.211)
Changes in Working Capital		(109.298.086)	(52.217.410)
Adjustments for Decrease / (Increase) in Trade Accounts Receivable		171.593.493	77.898.673
Decrease (Increase) in Trade Accounts Receivables from Related Parties	20	(9.465)	3.695.063
Decrease (Increase) in Trade Accounts Receivables from Unrelated Parties	7	171.602.958	74.203.610
Adjustments for Decrease (Increase) in Other Receivables Related with Operations		(7.662.454)	2.299.616
Adjustments for Decrease (Increase) in Other Receivables Related with Operations from Third	Parties	(7.662.454)	2.299.616
Adjustments for Decrease / (Increase) in Inventories	8	(1.816.105)	(48.581.830)
Decrease / (Increase) in Prepaid Expenses	9	(3.013.499)	5.323.625
Adjustments for (Decrease) In Trade Accounts Payable		(132.845.997)	(45.127.213)
Increase (Decrease) in Trade Accounts Payables to Related Parties	20	46.540	(1.318.761)
(Decrease)/Increase in Trade Accounts Payables to Unrelated Parties	7	(132.892.537)	(43.808.452)
Increase (Decrease) in Payables due to Employee Benefits		2.987.783	35.421
(Decrease)/Increase in Payables Due to Ongoing Construction or Service Contracts	4	(109.809.686)	(30.175.489)
Adjustments for Decrease in Other Operating Payables		(6.629.588)	(2.126.593)
(Decrease) in Other Operating Payables to Unrelated Parties		(6.629.588)	(2.126.593)
(Decrease)/ Increase in Deferred Income	4	(27.839.494)	(8.366.481)
Other Adjustments for Other (Decrease)/ Increase in Working Capital		5.737.461	(3.397.139)
Cash Flows (Used in) Generated From Operations		(105.755.486)	(38.658.187)
Payments Related with Provisions for Employee Benefits		(18.184.910)	(16.731.026)
Income Taxes Paid		-	-
Payments Related with Lawsuits	13	(53.630)	(359.335)
		(123.994.026)	(55.748.548)

The accompanying notes form an integral part of these condensed consolidated financial statements. (Convenience translation of the report and the condensed consolidated financial statements originally issued in Turkish)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2018

		Unaudited	Unaudited
		1 January-	1 January-
	Notes	31 March 2018	31 March 2017
B.CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from Sales of Property, Plant, Equipment and Intangible Assets		-	16.211
Proceeds from Sales of Property, Plant, Equipment	10	-	16.211
Purchase of Property, Plant, Equipment and Intangible Assets		(3.554.063)	(2.268.068)
Purchase of Property, Plant, Equipment	10	(3.089.747)	(1.931.481)
Purchase of Intangible Assets	11	(464.316)	(336.587)
Interest Received	17	276.287	297.107
Other Outflows of Cash		(374.372)	(302.356)
	- -	(3.652.148)	(2.257.106)
C.CASH FLOWS FROM FINANCING ACTIVITIES	_		
Proceeds from Borrowings/Outflows,net		89.629.852	30.312.346
Interest Paid		(11.318.231)	(9.259.004)
	_	78.311.621	21.053.342
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	_		
BEFORE EFFECT OF EXCHANGE RATE CHANGES (A+B+C)	_ _	(49.334.553)	(36.952.312)
D. EFFECT OF EXCHANGE RATE CHANGES ON	_		_
CASH AND CASH EQUIVALENTS		(14.380.251)	(817.994)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS (A+B+C+D)	_	(63.714.804)	(37.770.306)
E.CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	5	187.212.070	115.641.750
CASH AND CASH EQUIVALENTS AT END OF YEAR (A+B+C+D+E)	- -	123.497.266	77.871.444

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 1. ORGANIZATION AND OPERATIONS OF THE GROUP

Netaş Telekomünikasyon A.Ş. (the "Company") and its' subsidiaries (together the "Group") is an incorporated company, registered in Istanbul. The Company is engaged in the manufacture and trade of telecommunication equipment, project installation services, technical support, repair and maintenance services, IT services, strategic outsourcing services, implementation activities, and associated services. The shares of the Company are quoted on the Borsa İstanbul ("BIST") since 1993. The headquarter is registered as Yenişehir Mah. Osmanlı Bulvarı No:11 34912 Kurtköy-Pendik/İstanbul at Istanbul Trade Registry Office as of 23 July 2013.

The Group works service providers, corporate and governmental institutions in Turkey, to provide communications solutions and the infrastructure needed for modern communication systems. The Company is also engaged in research and development and provided design and development services to the foreign customers as well as to local customers.

The Group, %100 subsidiaries is, Probil Bilgi İşlem Destek ve Danışmanlık San. ve Tic.A.Ş. ("Probil"), offers industrial solutions, system integration, outsourcing, support services, network solutions and consultancy services to its domestic customers. Founded in 1989, Probil also provides value added solutions to international customers in CIS region, mainly in Asia Pasific (Nepal), Kazakhstan, Azerbaijan, Algeria and Uzbekstan with strategic business partnerships. Specialized in all IT services, The Probil of %100 subsidiaries is BDH Bilişim Destek Hizmetleri San. Tic.A.Ş. ("BDH") in order to provide consultancy, strategic outsourcing, data center and support services.

Foundation of a "Limited Liability Partnership" (Netas Telecom Limited Liability Partnership) was completed Almaty in Kazakhstan. The amount of capital which solely belongs to Netaş is TENGE 161.800 (approximately USD 1.100). Registration was made on 25 June 2012 and it will be valid starting from 4 July 2012.

As of 28 November 2013, an agreement is signed between Kron Telekomünikasyon Hizmetleri A.Ş. ("KRONT") and the Company for the acquisition of 10 % of A group is TL 1.700.000.

The Company which is amounted EUR 1.200. Registration of Netas Telecommunications Malta Ltd.) has been established organization in date of 4 November 2014 in Malta

As of 31 March 2018, The Group's ultimate partner and the controlling shareholders are ZTE Cooperatief U.A. and Türk Silahlı Kuvvetleri Güçlendirme Vakfı respectively.

As of 31 March 2018, the average number of personnel employed in the Group is 2.271 white-collar (31 December 2017: 2.154). The Group has no blue-collar employees (31 December 2017: None).

#### Approval of Condensed Consolidated Financial Statements

The condensed consolidated financial statements as of and for the period ended 31 March 2018 have been approved for issue by the Board of Directors 8 May 2018.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 2.1 Basis of Presentation

#### a) Statement of Compliance

The Company maintains its books of account in accordance with accounting principles set by Turkish Commercial Code ("TCC") and tax legislation.

The subsidiaries in foreign countries prepares their accounting and financial tables in their currency and according to the laws and regulations of their countries.

The condensed consolidated financial statements and disclosures have been prepared in accordance with the communique numbered II-14,1 "Communique on the Principles of Financial Reporting in Capital Markets" ("the Communique") announced by the Capital Markets Board (CMB) (hereinafter will be referred to as "the CMB Accounting Standards") on 13 June 2013 which is published on Official Gazette numbered 28676.

The accompanying condensed consolidated financial statements and disclosures are presented in accordance with the formats and by including the compulsory information announced by the CMB dated 7 June 2013.

2016 TAS Taxonomy, which is prepared in accordance with paragraph 9(b) of Decree Law No.660 to enable users to analyze TAS financial statements in an Extensible. Business Reporting Language "XBRL" format, was approved upon the Board's decision no.30 as of June 2nd, 2016. 2016 TAS Taxonomy is taken into account in the accompanying condensed consolidated financial statements.

#### b) Basis of presentation of condensed consolidated financial statements:

The details of the Company's subsidiaries as of 31 March 2018 are as follows:

	Place of establishment of operation	Group's shares in capital and voting rights	Main operating activity
Probil Bilgi İşlem Destek ve Danışmanlık San.ve Tic.A.Ş.	Turkey	100%	Consultancy of project installment and network solution
BDH Bilişim Destek Hizmetleri Sanayi ve Ticaret A.Ş.	Turkey	100%	Technical support and maintenance services
Netaş Telecom Limited Liability Partnership	Republic of Kazakhstan	100%	Consultancy of project installment, design and technical support services
Netaş Telecommunications Malta Ltd	Malta	100%	Supply of telecomunication equipment

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.1 Basis of Presentation (cont'd)

#### b) Basis of presentation of condensed consolidated financial statements (cont'd)

The condensed consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the period are included in the condensed consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.1 Basis of Presentation (cont'd)

#### b) Basis of presentation of condensed consolidated financial statements (cont'd)

As of 31 March 2018 and 31 December 2017 the details of associate of the Group is given below:

	Main operating		Acquired share of	Acquisition
	activity	Acquisition date	capital	amount
•	Information	28 November		
Kron Telekomünikasyon Hizmetleri A.Ş.	technology	2013	10%	1.700.000

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates or joint ventures are incorporated in these condensed consolidated financial statements using the equity method of accounting. Under the equity method, an investment in associate or a joint venture is initially recognized in the condensed consolidated statement of financial position at cost and adjusted thereafter to recognize the Group's share of the profit or loss and other comprehensive income of the associate or a joint venture. When the Group's share of losses of an associate or a joint venture exceeds the Group's interest in that associate or a joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or a joint venture), the Group discontinues recognizing its share of further losses. Additional losses are recognized only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or a joint venture.

An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognized as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognized immediately in profit or loss in the period in which the investment is acquired.

The requirements of TAS 39 are applied to determine whether it is necessary to recognize any impairment loss with respect to the Group's investment in an associate or a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with TAS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount. Any impairment loss recognized forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognized in accordance with TAS 36 to the extent that the recoverable amount of the investment subsequently increases.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.1 Basis of Presentation (cont'd)

### b) Basis of presentation of condensed consolidated financial statements (cont'd)

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate, or when the investment is classified as held for sale. When the Group retains an interest in the former associate and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with TAS 39. The difference between the carrying amount of the associate at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate is included in the determination of the gain or loss on disposal of the associate. In addition, the Group accounts for all amounts previously recognized in other comprehensive income in relation to that associate on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognized in other comprehensive income by that associate would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss when the equity method is discontinued.

When a group entity transacts with an associate of the Group, profits and losses resulting from the transactions with the associate is recognized in the Group's condensed consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

#### c) Functional Currency and Reporting Currency

US Dollar (US \$) is the currency that the Group's operations are denominated and has a significant impact on the Group's operations. US \$ reflects the economic basis of events and situations that are important to the Group. In accordance with the analysis done by the Group's Management and current economical and operational conditions, the management has concluded that US \$ is the functional currency and TL is the reporting currency of the Group in accordance with Turkish Accounting Standard ("TAS") No:21 - The Effects of Changes in Foreign Exchange Rates ("TAS 21").

For the purpose of the preparation of the condensed consolidated financial statements and the notes in accordance with TAS 21, monetary balance sheet items in the statutory standalone financial statements of the Group are translated to US \$ by using rates as of the balance sheet date. Consequently, non-monetary balance sheet items, income, expenses and cash flows are translated to US \$ by using rates at the date of transactions (historical rates). Translation gain or losses that are generated from the translation of foreign currency based transactions are recognized in the condensed consolidated statement of profit or loss as net foreign exchange gain or loss.

For the purpose of presentation of the USD financial statements in TL (as explained in the paragraph above), balance sheet (except for some equity accounts) have been translated to TL by using USD rate as of 31 March 2018 (Turkish Central Bank USD Buying rate: 1 USD: 3,9489 TL), statements of income and statements of cash flows have been translated to TL by using three months average exchange rate (1 USD: 3,8129 TL) for the period between 1 January-31 March 2018 (for the period between 1 January-31 March 2017 1 USD: 3,6913TL) in accordance with TAS 21. In the accompanying condensed consolidated financial statements capital and legal reserves are carried with their values in statutory accounts.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.1 Basis of Presentation (cont'd)

### c) Functional Currency and Reporting Currency (cont'd)

Translation differences for capital and legal reserves due to preparation of the financial statements in accordance with TAS are presented as currency translation reserves and retained earnings respectively in the accompanying condensed consolidated financial statements. Comparative condensed consolidated financial statements are translated by using USD rates as of 31 December 2017 (31 December 2017: 1 USD: 3,7719 TL).

## 2.2 Comparative Information and Restatement of Prior Period Condensed Consolidated Financial Statements

Group's condensed consolidated financial statements have been prepared comparatively with the prior period for allow the determination of financial position and performance trend. Comparative information is reclassified when necessary and important differences are explained, in order to conform to the current period financial statement's presentation.

The Group intends to use *the cumulative effect method* of transition to TFRS 9 and TFRS 15, and accordingly as of 1 January 2018 opening entry based on prior years profit and losses.

#### 2.3 Change in Accounting Policies

The accounting policies adopted in preparation of the condensed consolidated financial statements as at March 31, 2018 are consistent with those of the previous financial year, except for the adoption of new and amended TFRS 15 and 9 interpretations effective as of January 1, 2018. The effects of these standards and interpretations on the Group's financial position and performance have been disclosed in the related paragraphs.

#### Transition to TFRS 9 "Financial instruments"

Group has applied TFRS 9 "Financial instruments", which has replaced TMS 39 on the transition date, 1 January 2018. The amendments include the classification and measurement of financial assets and liabilities and the expected credit risk model which will replace incurred credit risk model. Effect of transition is accounted based on the simplified approach. In accordance with this method, Group recorded the cumulative effect related to the transition of TFRS 9 in retained earnings on the first application date. Therefore, prior year financial statements are not restated and these financial statements are presented in accordance with TMS 39.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

# 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.3 Change in Accounting Policies (Cont'd)

Transition to TFRS 9 "Financial instruments" (Cont'd)

Changes related to the classification of financial assets and liabilities are as follows and these changes in the classification do not result in changes in measurement of assets except for financial assets:

Financial assets	Original classification under TMS 39	New classification under TFRS 9
Cash and cash equivalents	Loans and receivables	Amortized cost
Trade receivables	Loans and receivables	Amortized cost
	Fair value through	Fair value through
Derivative instruments	statement of profit or loss	statement of profit or loss
Financial investments	Available for sale financial assets	other comprehensive income
	Fair value through	-

Financial liabilities	Original classification under TMS 39	New classification under TFRS 9
	Fair value through	Fair value through
Derivative instruments	statement of profit or loss	statement of profit or loss
Borrowings	Amortized cost	Amortized cost
Financial lease liabilities	Amortized cost	Amortized cost
Trade payables	Amortized cost	Amortized cost

#### First Transition to TFRS 15 "Revenue from contracts with customers"

The Group applies retrospectively with the cumulative effect of initially applying this Standard recognized at the date of initial application in accordance with related paragraphs of TFRS 15. The Group recognized the cumulative effect of initially applying this Standard as an adjustment to the opening balance of retained earnings of the annual reporting period that includes the date of initial application. Under this transition method, the Group applied this Standard retrospectively only to contracts that are not completed contracts at the date of initial application.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

# 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

### 2.3 Change in Accounting Policies (Cont'd)

First Transition to TFRS 15 "Revenue from contracts with customers" (Cont'd)

#### **Consolidated Financial Position**

	31 March 2018 (reported)	TFRS 9 Effect	TFRS 15 Effect	31 March 2018 (excluding adoption)
Deferred tax assets	22.876.457	(3.396.929)	(8.060.080)	11.419.448
Deferred costs	253.885.596	-	94.473.538	348.359.134
Trade receivables	780.576.295	15.440.589	(528.399)	795.488.485
Other	443.792.573	-	-	443.792.573
Total assets	1.501.130.921	12.043.660	85.885.058	1.599.059.639
Deferred tax liabilities	2.782.488	-	-	2.782.488
Deferred revenue	89.066.376	-	34.461.219	123.527.595
Trade payables	242.410.240	-	22.956.111	265.366.351
Other	538.224.515	-	-	538.224.515
Total liabilities	872.483.619	-	57.417.330	929.900.949
Retained earnings	175.927.647	10.514.429	28.576.648	215.018.724
Net Period Loss	(2.710.693)	1.529.231	(108.920)	(1.290.382)
Other	455.430.348	-	-	455.430.348
Total liabilities and shareholders' equity	1.501.130.921	12.043.660	85.885.058	1.599.059.639

### **Consolidated Profit/Loss Statements**

_	31 March 2018 (reported)	TFRS 9 Effect	TFRS 15 Effect	31 March 2018 (excluding adoption)
Revenue	189.208.782	-	(1.103.111)	188.105.671
Cost of Sales (-)	(168.917.098)	-	994.191	(167.922.907)
Other expenses from operating activities (-)	(4.572.145)	1.960.552	-	(2.611.593)
Other	(25.388.642)	-	-	(25.388.642)
Operating loss	(9.669.103)	1.960.552	(108.920)	(7.817.471)
Operating profit before finance loss	(9.881.256)	1.960.552	(108.920)	(8.029.624)
Loss before tax	(11.453.341)	1.529.231	(108.920)	(10.033.030)
Loss after tax	(2.710.693)	1.529.231	(108.920)	(1.290.382)

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.3 Change in Accounting Policies (Cont'd)

#### The Effects of Transition to TFRS 9 "Financial Instruments"

The amendments include the classification and measurement of financial assets and liabilities and the expected credit risk model which will replace incurred credit risk model. Effects of the transition to TFRS 9 on the condensed consolidated financial statements as of 1 January 2018 are as follows;

	<u>1 January 2018</u>
Retained Earnings - 31 December 2017	215.018.724
Increase in provision for impairment on trade receivables	(13.480.037)
Increase in deferred tax assets	2.965.608
Total impact of adoption in accordance with TFRS 9	(10.514.429)
Retained Earnings Opening – 1 January 2018	
(Including TFRS 9- excluding TFRS 15)	204.504.295

#### The Effects of Transition to TFRS 15 "Revenue from contracts with customers"

Effects of the transition to TFRS 15 on the condensed consolidated financial statements as of 1 January 2018 are as follows;

	<u>1 January 2018</u>
Retained Earnings – 31 December 2017 -	
(TFRS 9 effects-excluding TFRS 15 effects)	204.504.295
Increase in trade receivables	(20.961.870)
Increase in deferred costs	26.857.497
Increase in deferred revenues	(57.431.798)
Decrease in provisions	14.899.443
Deferred tax effect	8.060.080
Total impact of adoption in accordance with TFRS 15	(28.576.648)
Retained Earnings – (Including TFRS 15)	175.927.647

The Group accounted design, equipment, installation, maintenance, warranty, license, outsourcing and support services as separate performance obligation by determining standalone selling price of them. The group recognizes revenue to depict the transfer of performance obligations to customers in over time or at a point of time.

TFRS 15 defines transfer of control of as the ability to direct the use of and obtain substantially all of the remaining benefits from the asset. In this scope the Group assessed transfer of control of maintenance and installation services.

The Group assessed warranty services provided to customers under TFRS 15 warranty application guidance. Since for the equipment produced by the Group, there is no legal requirement for warranty and customary business practices do not create any expectation, it is priced or negotiated separately that defined as separate performance obligation. For equipment which warrant period hasn't started yet however revenue was recognized due to realized costs, accounted as deferred cost and deferred revenue in transition.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

# BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

### 2.4 Summary of Significant Accounting Policies

#### 2.4.1 Revenue

The group recognizes revenue when the control of an asset transferred (or transferring) to the customer, the asset has transferred.

The Group, recognizes revenue when the control of an asset transferred (or transferring) to the customer, the asset has transferred if all criterias of account for a contract are met according to TFRS 15. The Group provides to customers design, equipment, installation, maintenance, guarantee, licence and other performance obligations. The Group may provide those performance obligations standalone or bundle.

The group recognizes revenue to depict the transfer of promised goods or services to customers in over time or at a point of time.

The Group accounts the performance obligations transferred over 3 months with the output method considering the value to the customer of the goods and services. When the Group use output method to recognize revenue, on the basis of direct measurements of the value to the customer of the goods or services transferred to date relative to the remaining goods or services promised under the contract have right to payment and revenue related to invoice is recognized.

When the time between the progress payments is longer than a reporting period, since a significiant performance is satisfied and the cost incurred are in proportion to the profess of the performance obligation, the input method is used for this performance obligations' revenue recognition.

#### **Design Performance Obligation**

Design is the output that for production the economic benefit for the customers. Customers can use it stand alone or together with other resources. Design performance obligation is stated explicitlyly or is an integral part of production in some contracts.

The Group stated that design is a separate performance obligation in contracts which the design expectation is explicitly stated and the intellectual rights and know-how is transfered. On the other hand, if the design is an integral part of the production process and the customer does not have a know-how transfer after delivery, the highly related and customized stage of the production process is regarded as a combined output as a production process and not considered as a separate performance obligation.

The customer has control over the design product as the design process continues. Additionally, the design is customer-specific and have no alternative use, and the Group has an enforceable right to payment for performance completed to date. Because of this criterias, design performance obligation is recognized at overtime.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

### 2.4 Summary of Significant Accounting Policies (Cont'd)

#### 2.4.1 Revenue (Cont'd)

In case of the Group can reasonably measure the progress towards complete satisfaction of design performance obligation, the revenue which is related with cost occurred in overtime is recognized by cost based input method. The Group can provide a certain number of man / day service as determined by the R & D team and purchase orders that demanded from the customers. In this type of contracts, the design is evaluated as a separate performance obligation on behalf of the intellectual property rights of the design belong to customers. In such contracts, the best measuring progress method is specified as "Output Method".

#### **Hardware Performance Obligation**

Hardware performance obligation is committed in the contracts by its own or with system solution. Hardware performance obligation consists of products that the Group produces itself, as well as products that are supplied by other producers. Hardware integration can be a phase in a complex long term solution projects in which hardware is highly interrelated with installation, or can be sold as stand-alone to the customers.

The Group recognized the hardware that are produced by its own or are sold as a phase in a complex and integrated Project as "overtime" for meeting the overtime criteria; the significant control in the integration process, no alternative use of the hardware of integration process, alternative use is restricted by the contract and the Group has an enforceable right to payment for performance completed to date.

Hardware which are more than one, produced afterwards and integrated and delivered are not concluded as separate performance obligations, but a series of distinct goods or services that are substantially the same and that have the same pattern of transfer to the customer are settled as single performance obligation.

The Group recognizes revenue at a point of time of the hardware which are not produced by the Group or does not need a significant integration process. The Group recognizes revenue when the control, collection right and the legal ownership of the hardware are transferred to the customers.

#### **Installation Performance Obligation**

Installation performance obligation is committed in the contracts with the hardware or by its own. The Group provides installation services with the hardware sales together or provides installation service alone in accordance with customer requirements. The installation service can be obtained from other providers, or the customer can do it with its own facilities.

The group recognizes revenue for installation performance obligation at over time when the customer controls the process simultaneously. The Group recognizes revenue by cost with cost based input method when it can reasonably measure the progress towards complete satisfaction of installation performance obligation.

When the customer does not have a significant control over installation process, and the Group has the collection right, the Group recognizes revenue at a point of time.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.4 Summary of Significant Accounting Policies (Cont'd)

#### 2.4.1 Revenue (Cont'd)

The Group accounts the installation performance obligation transferred less than 3 months with the output method considering the value to the customer of the goods and services. When the Group use output method to recognize revenue, on the basis of direct measurements of the value to the customer of the goods or services transferred to date relative to the remaining goods or services promised under the contract have right to payment and revenue related to invoice is recognized.

#### **Maintenance Performance Obligation**

Maintenance performance obligation is committed in the contracts with the hardware or by its own. The maintenance is not related to the equipment at a high level, it is also negotiated separately in the contracts and the customer can buy the maintenance service from another providers or the Company can maintain the equipment by itself.

Maintenance service can be offered in three different ways according to customer demands: periodic maintenance regularly, maintenance services provided on an adhoc based on customer requirements, and maintenance services provided for a period agreed upon as a service level agreement (SLA).

Maintenance service is recognized at over time since the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs.

In case of the Group can reasonably measure the progress towards complete satisfaction of maintenance performance obligation, the revenue which is related with cost occurred in overtime is recognized by cost based input method.

At the same time, The Group recognizes revenue on the basis of direct measurements of the value to the customer of the goods or services transferred to date relative to the remaining goods or services promised under the contract with output method. When the group accounts for adhoc and periodic maintenance with output method, in case of the customer acquires the collection right for a certain amount that in line with the value of the customer for the completed performance, the Group recognizes the revenue to be billed. For the service level agreements (SLAs), the output method is used for measuring progress towards complete satisfaction but the collection cost is not measured by invoicing, it is measured by the cost incurred.

The group sells support packages, which is provided from third parties, with the hardware. In cases of the Group is not directly responsible for the performance in the support packages provided by third party, the Group acts as an "agent".

The Group determined standalone selling price of maintenance performance obligation using cost plus margin method considering management's best estimate and experience, observable prices of similar types of contracts. When the sum of the stand-alone selling prices of promised goods or services in the contract exceeds the promised consideration, the Group allocates a discount proportionately to all performance obligations in the contract.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.4 Summary of Significant Accounting Policies (Cont'd)

### 2.4.1 Revenue (Cont'd)

### **Warranty Performance Obligation**

Warranty performance obligation is committed by the Group for its own production. In case of the customer has a purchase the warranty separately in other words and the warranty is separately priced and negotiated in the contracts, the warranty is evaluated as a different service and recognized as a separate performance obligation.

Warranty income is recognized when the customer obtains the control of the hardware and accepts it. In other words, each hardware's warranty begins after its delivery and the revenue is recognized after the delivery.

Warranty is recognized at over time since the customer controls as the asset is created or enhanced and the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs. The Group recognizes revenue on the basis of direct measurements of the value to the customer of the goods or services transferred to date relative to the remaining goods or services promised under the contract with output method.

#### **Licence Performance Obligation**

The Group sells licenses with three parties' contracts. In such contracts, the Group is acting as agent therefore the Group is not directly responsible for fulfilling the contract (e.g. license updates), the Group does not have inventory risk and the Group has restricted discretion in establishing prices. The Group recognizes the net amount after paying license fee to providers as commission income for the license contracts that the Group is acting as agent.

License performance obligations' income is recognized at "a point of time" when the control of an asset is transferred.

### **Outsourcing and Support Services Performance Obligation**

The Group provides outsourcing, support and consultancy services in accordance with the customers' expectations. Outsourcing and some support and consultancy services are recognized at over time since the customer controls as the asset is created or enhanced and the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs.

In case of the Group can reasonably measure the progress towards complete satisfaction of outsourcing and support services performance obligations, the revenue which is related with cost occurred in overtime is recognized by cost based input method. In the case of the Group can not reasonably measure the progress towards complete satisfaction, the Group recognizes revenue to the extent of the right to bill by output method.

The Group recognizes revenue at "a point of time" when the control is transferred for short-term support services and one-off consultancy services.

The training services, which are in the goods and services, specified in the contracts and an integral part of production and integration, are recognized with 'Input Method' with considering the total design, hardware and training costs of the projects.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.4 Summary of Significant Accounting Policies (Cont'd)

#### 2.4.1 Revenue (Cont'd)

If a customer pays consideration, or the Group has a right to an amount of consideration that is unconditional, before the Group transfers a good or service to the customer, the Group presents the contract as a "deferred revenue" when the payment is made or the payment is due (whichever is earlier). Deferred revenue is Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. The Group defers associated costs until to deliver all contractual obligations and they are presented on the face of balance sheet under "Short and Long Term Deferred Costs" accounts.

If an entity performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, the Group presents the contract as "unbilled receivables", excluding any amounts presented as a receivable. An unbilled receivables are an entity's right to consideration in exchange for goods or services that the Group has transferred to a customer. If the consideration is unconditional, it is recognized as "trade receivables".

Advance payments received on contracts, before corresponding works had been carried out, are booked in "Order Advances" account group under "Advances Received". Costs incurred to date, adjusted by profits and losses recognized and progress billings, is determined on a contract by contract basis. If the amount is positive it is included as asset under "unbilled receivables" under "Trade receivables" group.

The incremental costs of obtaining a contract are those costs that an entity incurs to obtain a contract with a customer that it would not have incurred if the contract had not been obtained. The Group expects to recover those costs.

In the long contracts exceeding one year, depending on the level of materiality, the stamp tax that is paid for the contract and is expected to recover is capitalized as "Contract Costs" throughout the term of the contract and is amortized by depreciation method.

If the contract period or the redemption period of the asset, is one year or less, the stamp tax is recognized as an expense in the financial statements.

### **2.4.2 Financial Instruments**

#### Classification and Measurement

Financial assets are recognized on a trade-date basis and are initially measured at fair value. At subsequent reporting dates, debt securities that the Group has the expressed intention and ability to hold to maturity are measured at amortized cost, less any impairment loss recognized to reflect irrecoverable amounts.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.4 Summary of Significant Accounting Policies (Cont'd)

#### 2.4.2 Financial assets carried at amortized cost

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest, whose payments are fixed or predetermined, which are not actively traded and which are not derivative instruments are measured at amortized cost. They are included in current assets, except for maturities more than 12 months after the balance sheet date. Those with maturities more than 12 months are classified as non-current assets. The Group's financial assets carried at amortized cost comprise "trade receivables" and "cash and cash equivalents" in the statement of financial position. In addition, with recourse factoring receivables classified in trade receivables are classified as financial assets carried at amortized cost since collection risk for those receivables are not transferred to counterparty.

#### *Impairment*

Group has applied simplified approach and used impairment matrix for the calculation of impairment on its receivables carried at amortized cost, since they do not comprise of any significant finance component. In accordance with this method, if any provision provided to the trade receivables as a result of a specific events, Group measures expected credit loss from these receivables by the life-time expected credit loss. The calculation of expected credit loss is performed based on the past experience of the Group and its expectation based on the macroeconomic indications.

#### (b) Financial assets carried at fair value

Assets that are held by the management for collection of contractual cash flows and for selling the financial assets are measured at their fair value. If the management do not plan to dispose these assets in 12 months after the balance sheet date, they are classified as non-current assets. Group make a choice for the equity instruments during the initial recognition and elect profit or loss or other comprehensive income for the presentation of fair value gain and loss:

### Financial assets carried at fair value through profit or loss

Financial assets carried at fair value through profit or loss comprise of "derivative instruments" in the statement of financial position. Derivative instruments are recognized as asset when the fair value of the instrument is positive, as liability when the fair value of the instrument is negative. Group's financial instruments at fair value through profit or loss consist of forward contracts and currency swaps.

### Financial assets carried at fair value through other comprehensive income

Financial assets carried at fair value through other comprehensive income comprise of "financial assets" in the statement of financial position. In addition, trade receivables collected from factoring companies due to without recourse factoring activities are classified as financial assets carried at fair value through other comprehensive income since the collection risk of these receivables are transferred to the factoring companies and management's business plan for them is "hold to sell".

When the financial assets carried at fair value through other comprehensive income are sold fair value gain or loss classified in other comprehensive income is classified to retained earnings.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

#### 2.4 Summary of Significant Accounting Policies (cont'd)

#### 2.4.2 Financial Instruments (cont'd)

The Group accounts for expected loan losses in accordance with TFRS 9 that are expected to be equal to their expected life-time losses for their trade receivables, in cases where the trade receivables are not impaired for some reason with realized impairment losses. Expected credit impairment provision is based on the Group's past credit loss experience and expected credit loss ratio as determined based on forward-looking macroeconomic indicators. Expected credit loss reversals are recorded in other operating income/(expenses) (Notes 7 and 21).

#### Financial liabilities

Financial liabilities are initially measured at fair value. Financial liabilities other than fair value through profit or loss are initially measured at fair value, net of transaction costs. Financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.

#### 2.5 New and Revised Turkish Accounting Standards

#### Standard issued but not vet effective and not early adopted

The new standards, interpretations and amendments published but not yet effective and early application permitted by the reporting date but not early adopted by the Group are as follows. The Group will make necessary changes in the Consolidated Financial Statements and footnotes after the new standards and interpretations have entered into force, unless otherwise specified.

#### Amendments to TFRS 9 - Prepayment features with negative compensation

On December 2017, POA has issued amendments to TFRS 9 to clarify that financial assets containing prepayment features with negative compensation can now be measured at amortized cost or at fair value through other comprehensive income (FVOCI) if they meet the other relevant requirements of TFRS 9. Under TFRS 9, a prepayment option in a financial asset meets this criterion if the prepayment amount substantially represents unpaid amounts of principal and interest, which may include 'reasonable additional compensation' for early termination of the contract. The amendments are effective for periods beginning on or after 1 January 2019, with earlier application permitted. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of the amendments to TFRS 9.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 2. BASIS OF PRESENTATION OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

2.5 New and Revised Turkish Accounting Standards (cont'd)

#### Standard issued but not yet effective and not early adopted

#### Amendments to TAS 28- Long-term Interests in Associates and Joint Ventures

On December 2017, POA has issued amendments to TAS 28 to clarify that entities also apply TFRS 9 to other financial instruments in an associate or joint venture to which the equity method is not applied. These include long-term interests that, in substance, form part of the entity's net investment in an associate or joint venture. An entity applies TFRS 9 to such long-term interests before it applies related paragraphs of TAS 28. In applying TFRS 9, the entity does not take account of any adjustments to the carrying amount of long-term interests that arise from applying TAS 28. The amendments are effective for periods beginning on or after 1 January 2019, with earlier application permitted. The Group does not expect that application of these amendments to TAS 28 will have significant impact on its consolidated financial statements.

## The new standards, amendments and interpretations that are issued by the International Accounting Standards Board (IASB) but not issued by POA

The following standards, interpretations and amendments to existing IFRS standards are issued by the IASB but these standards, interpretations and amendments to existing IFRS standards are not yet adapted/issued to TFRS by the POA, thus they do not constitute part of TFRS. Such standards, interpretations and amendments that are issued by the IASB but not yet issued by the POA are referred to as IFRS or IAS. The Group will make the necessary changes to its condensed consolidated financial statements after the new standards and interpretations are issued and become effective under TFRS.

#### **IFRS 16 Leases**

On 13 January 2016, IASB issued the new leasing standard which will replace IAS 17 Leases, IFRIC 4 Determining Whether an Arrangement Contains a Lease, SIC 15 Operating Leases – Incentives, and SIC 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease and consequently changes to IAS 40 Investment Properties. IFRS 16 Leases eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. Lessor accounting remains similar to current practice. The standard is effective for annual periods beginning on or after 1 January 2019, with early adoption permitted provided that an entity also adopts TFRS 15 Revenue from Contracts with Customers. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 16.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

### 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)

#### 2.5 New and Revised Turkish Accounting Standards (cont'd)

The new standards, amendments and interpretations that are issued by the IASB but not issued by POA

#### **IFRIC 23 – Uncertainty over Income Tax Treatments**

On 17 June 2017, IASB issued IFRIC 23 Uncertainty over Income Tax Treatments to specify how to reflect uncertainty in accounting for income taxes. It may be unclear how tax law applies to a particular transaction or circumstance, or whether a taxation authority will accept a company's tax treatment. IAS 12 Income Taxes specifies how to account for current and deferred tax, but not how to reflect the effects of uncertainty. IFRIC 23 provides requirements that add to the requirements in IAS 12 by specifying how to reflect the effects of uncertainty in accounting for income taxes. The Interpretation is effective from 1 January 2019 with earlier application is permitted. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRIC 23.

### Annual Improvements to IFRSs 2015-2017 Cycle

#### Improvements to IFRSs

IASB issued Annual Improvements to IFRSs - 2015–2017 Cycle. The amendments are effective as of 1 January 2019. Earlier application is permitted. The Group does not expect that application of these improvements to IFRSs will have significant impact on its condensed consolidated financial statements.

### IFRS 3 Business Combinations and IFRS 11 Joint Arrangements

IFRS 3 and IFRS 11 are amended to clarify how a company accounts for increasing its interest in a joint operation that meets the definition of a business. If a party obtains control, then the transaction is a business combination achieved in stages and the acquiring party re-measures the previously held interest at fair value. If a party maintains (or obtains) joint control, then the previously held interest is not re-measured.

#### **IAS 12 Income Taxes**

IAS 12 is amended to clarify that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transactions that generated the distributable profits – i.e. in profit or loss, other comprehensive income (OCI) or equity.

#### **IAS 23 Borrowing Costs**

IAS 23 is amended to clarify that the general borrowings pool used to calculate eligible borrowing costs excludes only borrowings that specifically finance qualifying assets that are still under development or construction. Borrowings that were intended to specifically finance qualifying assets that are now ready for their intended use or sale – or any non-qualifying assets – are included in that general pool.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

#### 2.5. New and Revised Turkish Accounting Standards (cont'd)

### Improvements in IFRS (Cont'd)

The amounts directly borrowed for the financing of the qualifying assets ready for use or sale - or any asset not covered by the qualifying asset - should be included in the general purpose borrowing pool.

#### Amendments to IAS 19 - Plan Amendment, Curtailment or Settlement

On 7 February 2018, IASB issued Plan Amendment, Curtailment or Settlement (Amendments to IAS 19). The amendments clarify the accounting when a plan amendment, curtailment or settlement occurs. A company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income (OCI). The amendments are effective for periods beginning on or after 1 January 2019, with earlier application permitted. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of the amendments to IAS 19.

#### The revised Conceptual Framework

The revised Conceptual Framework issued on 28 March 2018 by the IASB. The Conceptual Framework sets out the fundamental concepts for financial reporting that guide the Board in developing IFRS Standards. It helps to ensure that the Standards are conceptually consistent and that similar transactions are treated the same way, so as to provide useful information for investors, lenders and other creditors. The Conceptual Framework also assists companies in developing accounting policies when no IFRS Standard applies to a particular transaction, and more broadly, helps stakeholders to understand and interpret the Standards. The revised Framework is more comprehensive than the old one – its aim is to provide the Board with the full set of tools for standard setting. It covers all aspects of standard setting from the objective of financial reporting, to presentation and disclosures. For companies that use the Conceptual Framework to develop accounting policies when no IFRS Standard applies to a particular transaction, the revised Conceptual Framework is effective for annual reporting periods beginning on or after 1 January 2020, with earlier application permitted.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

#### 2.5. New and Revised Turkish Accounting Standards (cont'd)

#### **IFRS 17 – Insurance Contracts**

On 18 May 2017, IASB issued IFRS 17 Insurance Contracts. This first truly globally accepted standard for insurance contracts will help investors and others better understand insurers' risk exposure, profitability and financial position. IFRS 17 replaces IFRS 4, which was brought in as an interim Standard in 2004. IFRS 4 has given companies dispensation to carry on accounting for insurance contracts using national accounting standards, resulting in a multitude of different approaches. As a consequence, it is difficult for investors to compare and contrast the financial performance of otherwise similar companies. IFRS 17 solves the comparison problems created by IFRS 4 by requiring all insurance contracts to be accounted for in a consistent manner, benefiting both investors and insurance companies. Insurance obligations will be accounted for using current values – instead of historical cost. The information will be updated regularly, providing more useful information to users of financial statements. IFRS 17 has an effective date of 1 January 2021 but companies can apply it earlier. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 17.

#### 3. SHARES IN ASSOCIATES

#### **Associates**

#### Details of significant associate

As of 31 March 2018, the details of important associate are as in the following;

	Main operating		Acquired share of	Acquisition
	activity	Acquisition date	capital	amount
	Information	28 November		
Kron Telekomünikasyon Hizmetleri A.Ş.	technology	2013	10%	1.700.000

On 28 November 2013, the Company made a new investment and came to an agreement on acquisition of 10% of the shares of Kron Telekomünikasyon Hizmetleri A.Ş. for TL 1.700.000. Furthermore, the Company acquired the right to be represented with 3 members out of 6 in the Board of Directors at Kron and to be active in taking strategic growth decisions of the company.

Goodwill arises from the acquisition of Kron Telekomünikasyon Hizmetleri A.Ş. Additionally; the cost includes synergy, the benefits arising from the rising market share and also the labor force of Kron Telekomünikasyon Hizmetleri A.Ş. As these benefits are not separable, they are not recognized in the accompanying condensed consolidated financial statements.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

### 3. SHARES IN ASSOCIATES (cont'd)

### Associates (cont'd)

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	Kron Telekomünikasyon
	Hizmetleri A.Ş.
Amount transferred	1.700.000
Fair value of the net assets of the acquired company	(1.098.805)
Goodwill	601.195

The summary of the financial information of Kron Telekomünikasyon Hiz. A.Ş. is explained below. This financial information is prepared according to TAS.

	31 March 2018	31 December 2017
Current assets	25.111.547	32.789.365
Non-current assets	16.234.300	15.602.416
Short term liabilities	4.117.645	9.072.256
Long term liabilities	834.790	888.245
Net assets	36.393.412	38.431.280
Share of the Group in net assets	3.639.341	3.843.128
	1 January 2018- 31 March 2018	1 January 2017- 31 March 2017
Net (loss)/profit	(1.820.053)	515.572
Other comprehensive (expenses)/ income	(217.815)	(31.335)
Total comprehensive (loss)/income	(2.037.868)	484.237
Share of the Group in total comprehensive income	(203.787)	48.424

The movement of acquisition balance arising from Kron Telekomünikasyon Hizmetleri A.Ş. is given below;

_	2018	2017
As of 1 January	6.155.424	5.121.827
Share from the (loss)/profit of the period	(203.787)	48.424
Currency translation reserves	149.034	100.535
As of 31 March	6.100.671	5.270.786

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

#### 4. SEGMENT REPORTING

The Group evaluates the performance of five segments to decide resource allocation. The following table shows the information about each segment. The operational profit and details below should be considered together in evaluating the performance of segments.

#### For the period ended

31 March 2018	Enterprise	Public	International	Technology	BDH	Unallocated (*)	Total
Revenue	67.821.011	68.641.185	19.104.767	19.872.128	13.769.691	-	189.208.782
Cost of sales (-)	(63.053.415)	(59.509.914)	(14.458.307)	(16.207.496)	(13.433.401)	(2.254.565)	(168.917.098)
Gross margin	4.767.596	9.131.271	4.646.460	3.664.632	336.290	(2.254.565)	20.291.684
Sales,marketing and distribution expenses (-)	(5.212.698)	(5.339.880)	(2.661.331)	-	-	-	(13.213.909)
General administrative expenses (-)	-	-	-	-	-	(9.445.111)	(9.445.111)
Research and development expenses (-)	-	-	-	(4.954.499)	-	-	(4.954.499)
Operating profit / (loss) of segment	(445.102)	3.791.391	1.985.129	(1.289.867)	336.290	(11.699.676)	(7.321.835)
For the period ended							
31 March 2017	Enterprise	Public	International	Technology	BDH	Unallocated (*)	Total
Revenue	69.531.845	47.226.552	22.114.291	18.258.768	10.746.781	-	167.878.237
Cost of sales (-)	(64.869.737)	(40.213.550)	(19.388.595)	(17.333.682)	(6.014.704)	(2.509.492)	(150.329.760)
Gross margin	4.662.108	7.013.002	2.725.696	925.086	4.732.077	(2.509.492)	17.548.477
Sales,marketing and distribution expenses (-)	(5.210.753)	(5.414.876)	(2.472.426)	-	-	-	(13.098.055)
General administrative expenses (-) Research and development expenses (-)	-	-	-	-	-	(6.998.659)	(6.998.659)
Operating profit / (loss) of segment	(548.645)	1.598.126	253.270	925.086	4.732.077	(9.508.151)	(2.548.237)

<sup>(\*)</sup> Unallocated costs of sales are shown as amortization, rent and general expenses etc., and they are not directly allocated to the segments.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

#### 4. SEGMENT REPORTING (cont'd)

31 March 2018	Enterprise	Public	International	Technology	BDH	Unallocated(*)	Total
Trade receivables	91.204.444	493.104.966	115.161.688	22.405.124	9.955.297	48.734.973	780.566.492
Due from related parties	9.803	-	-	_	_	_	9.803
Inventories	12.661.408	58.765.234	3.580.510	379.048	374.650	244.277	76.005.127
Deferred costs	49.903.890	120.271.551	26.593.200	16.237.151	27.157.335	13.722.469	253.885.596
Segments assets	153.779.545	672.141.751	145.335.398	39.021.323	37.487.282	62.701.719	1.110.467.018
Trade payables (*)	76.143.248	107.892.578	18.967.280	490.772	23.087.829	13.983.992	240.565.699
Due to related parties	1.844.541	-	-	-	-	-	1.844.541
Deferred revenues	42.276.039	15.458.821	29.616.471	-	1.681.477	33.568	89.066.376
Advances received	6.245.669	54.946.658	138.747	22.338	130	8.456	61.361.998
Segment liabilities	126.509.497	178.298.057	48.722.498	513.110	24.769.436	14.026.016	392.838.614
	T4	D. 1.12 -	T., 4 4 1	TT 1 1	DDII	T I 11 4 1(少)	77.4.1
31 December 2017	Enterprise	Public	International	Technology	BDH	Unallocated(*)	Total
31 December 2017  Trade receivables	Enterprise 160.689.280	<b>Public</b> 521.839.489	<b>International</b> 122.086.455	<b>Technology</b> 25.973.499	<b>BDH</b> 5.346.753	Unallocated(*) 54.194.597	<b>Total</b> 890.130.073
	•						
Trade receivables	160.689.280 - 8.414.972	521.839.489 - 56.874.568	122.086.455 - 4.928.180	25.973.499 - 343.871	5.346.753	54.194.597 - 238.503	890.130.073 - 70.801.802
Trade receivables Due from related parties	160.689.280	521.839.489	122.086.455	25.973.499	5.346.753	54.194.597 -	890.130.073
Trade receivables Due from related parties Inventories	160.689.280 - 8.414.972	521.839.489 - 56.874.568	122.086.455 - 4.928.180	25.973.499 - 343.871	5.346.753	54.194.597 - 238.503	890.130.073 - 70.801.802
Trade receivables Due from related parties Inventories Deferred costs	160.689.280 - 8.414.972 22.874.870	521.839.489 - 56.874.568 108.419.484	122.086.455 - 4.928.180 2.373.914	25.973.499 - 343.871 14.049.910	5.346.753 1.708 9.238.440	54.194.597 - 238.503 8.540.928	890.130.073 - 70.801.802 165.497.546
Trade receivables Due from related parties Inventories Deferred costs Segments assets	160.689.280 - 8.414.972 22.874.870	521.839.489 - 56.874.568 108.419.484	122.086.455 - 4.928.180 2.373.914	25.973.499 - 343.871 14.049.910	5.346.753 1.708 9.238.440	54.194.597 - 238.503 8.540.928	890.130.073 - 70.801.802 165.497.546
Trade receivables Due from related parties Inventories Deferred costs	160.689.280 - 8.414.972 22.874.870 191.979.122	521.839.489 56.874.568 108.419.484 <b>687.133.541</b>	122.086.455 4.928.180 2.373.914 <b>129.388.549</b>	25.973.499 343.871 14.049.910 <b>40.367.280</b>	5.346.753 1.708 9.238.440 <b>14.586.901</b>	54.194.597 238.503 8.540.928 <b>62.974.028</b>	890.130.073 - 70.801.802 165.497.546 1.126.429.421
Trade receivables Due from related parties Inventories Deferred costs Segments assets Trade payables (*)	160.689.280 - 8.414.972 22.874.870 <b>191.979.122</b> 128.421.191	521.839.489 56.874.568 108.419.484 <b>687.133.541</b>	122.086.455 4.928.180 2.373.914 <b>129.388.549</b>	25.973.499 343.871 14.049.910 <b>40.367.280</b>	5.346.753 1.708 9.238.440 <b>14.586.901</b>	54.194.597 238.503 8.540.928 <b>62.974.028</b>	890.130.073 70.801.802 165.497.546 1.126.429.421 380.908.835
Trade receivables Due from related parties Inventories Deferred costs  Segments assets  Trade payables (*) Due to related parties	160.689.280 8.414.972 22.874.870 191.979.122 128.421.191 1.715.824	521.839.489 56.874.568 108.419.484 <b>687.133.541</b> 139.449.963	122.086.455 4.928.180 2.373.914 129.388.549 81.093.860	25.973.499 343.871 14.049.910 <b>40.367.280</b>	5.346.753 1.708 9.238.440 <b>14.586.901</b> 14.458.759	54.194.597 238.503 8.540.928 <b>62.974.028</b> 16.358.768	890.130.073 70.801.802 165.497.546 1.126.429.421 380.908.835 1.715.824

<sup>(\*)</sup>Unallocated trade payables are shown as rent, insurance, consultancy and etc. The uncollated amount of trade receivable and trade payables are related to Nortel companies under bankruptcy protection as of 31 March 2018 and 31 December 2017.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 4. SEGMENT REPORTING (cont'd)

Reconciliation of loss before tax, assets, liabilities and other material items:

			For the Period Ended 31 March 2018	For the Period Ended 31 March 2017
Operating (los	ss)/profit of segment		(7.321.835)	(2.548.237)
	es)/income from operati	ng activities (net)	(2.347.268)	(1.908.876)
Other (expens	Other (expenses)/income from investments (net)		(8.366)	16.211
(Loss)/ Incom	e from associates		(203.787)	48.424
Finance (expe	nses)/income (net)		(1.572.085)	(2.630.989
(Loss)/ Profit	before tax		(11.453.341)	(7.023.467
Assets			31 March 2018	31 December 201'
Segment asset	S		1.110.467.018	1.126.429.42
Other assets			390.663.903	423.423.086
Total assets			1.501.130.921	1.549.852.507
Liabilities			31 March 2018	31 December 2017
Segment liabil	lities		392.838.614	490.483.537
Other liabilitie			479.645.005	414.762.34
			072 402 (10	905.245.883
Total liabiliti	es O CASH EQUIVAL	ENTS	872.483.619 31 March 2018	31 December 2017
Total liabiliti  CASH AND  Bank- demand Bank- time de	O CASH EQUIVAL	ENTS	31 March 2018 34.432.910 88.704.140 360.216	31 December 2017 72.023.775 114.553.052 635.243
Total liabiliti  CASH AND  Bank- demand Bank- time de	CASH EQUIVAL deposits posits	ENTS	31 March 2018 34.432.910 88.704.140	31 December 2017 72.023.775 114.553.052
Total liabiliti  CASH AND  Bank- demand Bank- time de	CASH EQUIVAL deposits posits	ENTS	31 March 2018 34.432.910 88.704.140 360.216	31 December 2017 72.023.775 114.553.052 635.243
Total liabiliti  CASH AND  Bank- demand Bank- time de	CASH EQUIVAL deposits posits d cash equivalents(*)	ENTS  Interest Rate %	31 March 2018 34.432.910 88.704.140 360.216	31 December 2017 72.023.775 114.553.052 635.245 187.212.076
CASH AND Bank- demand Bank- time de Other cash and	CASH EQUIVAL deposits posits d cash equivalents(*)  Original Currency		31 March 2018 34.432.910 88.704.140 360.216 123.497.266	31 December 201' 72.023.77: 114.553.05: 635.24: 187.212.070  31 March 201:
CASH AND Bank- demand Bank- time de Other cash and	O CASH EQUIVAL d deposits posits d cash equivalents(*)  Original Currency Amount	Interest Rate %	31 March 2018 34.432.910 88.704.140 360.216 123.497.266 Maturity	31 December 2017 72.023.775 114.553.052 635.245 187.212.076  31 March 2018 83.822.985
CASH AND Bank- demand Bank- time de Other cash and	O CASH EQUIVAL d deposits posits d cash equivalents(*)  Original Currency Amount 21.226.919	Interest Rate % 0,50-2,50	31 March 2018 34.432.910 88.704.140 360.216 123.497.266  Maturity  April 18-September 18	31 December 201' 72.023.77: 114.553.05: 635.24: 187.212.070  31 March 201: 83.822.98: 4.881.15:
CASH AND Bank- demand Bank- time de Other cash and	O CASH EQUIVAL d deposits posits d cash equivalents(*)  Original Currency Amount 21.226.919 4.881.158	Interest Rate % 0,50-2,50	31 March 2018 34.432.910 88.704.140 360.216 123.497.266  Maturity  April 18-September 18	31 December 201' 72.023.77: 114.553.05: 635.24: 187.212.070  31 March 201: 83.822.98: 4.881.15:
CASH AND Bank- demand Bank- time de Other cash and	O CASH EQUIVAL d deposits posits d cash equivalents(*)  Original Currency Amount 21.226.919	Interest Rate % 0,50-2,50	31 March 2018 34.432.910 88.704.140 360.216 123.497.266  Maturity  April 18-September 18	31 December 201' 72.023.77: 114.553.05: 635.24: 187.212.076  31 March 201: 83.822.98 4.881.15 88.704.14
CASH AND Bank- demand Bank- time de Other cash and Currency USD TL	O CASH EQUIVAL d deposits posits d cash equivalents(*)  Original Currency Amount 21.226.919 4.881.158  Original Currency	Interest Rate % 0,50-2,50 4,50-8,00	31 March 2018 34.432.910 88.704.140 360.216 123.497.266  Maturity  April 18-September 18 April 18	31 December 2017 72.023.773 114.553.053 635.243 187.212.070  31 March 2013 83.822.98 4.881.15 88.704.140
CASH AND Bank- demand Bank- time de Other cash and  Currency USD TL  Currency	O CASH EQUIVAL d deposits posits d cash equivalents(*)  Original Currency Amount 21.226.919 4.881.158  Original Currency Amount	Interest Rate %  0,50-2,50 4,50-8,00  Interest Rate %	31 March 2018 34.432.910 88.704.140 360.216 123.497.266  Maturity  April 18-September 18 April 18  Maturity	31 December 201' 72.023.77: 114.553.05: 635.24: 187.212.070  31 March 201: 83.822.98: 4.881.15: 88.704.140  31 December 201' 95.061.62
CASH AND Bank- demand Bank- time de Other cash and  Currency USD TL  Currency USD	O CASH EQUIVAL d deposits posits d cash equivalents(*)  Original Currency Amount 21.226.919 4.881.158  Original Currency Amount 25.202.584	Interest Rate %  0,50-2,50 4,50-8,00  Interest Rate %  1,90-2,50	31 March 2018 34.432.910 88.704.140 360.216 123.497.266  Maturity  April 18-September 18 April 18  Maturity  January 18-September 18	31 December 2017 72.023.775 114.553.052 635.243

The credit risk, foreign currency and sensitivity risks of financial assets and liabilities are disclosed in Note 21. As of 31 March 2018 and 31 December 2017, there are no restriction / blockage on bank accounts.

(Convenience translation of the report and the condensed consolidated financial statements originally issued in Turkish)

<sup>(\*)</sup> Other cash and cash equivalents are consisted of credit card receivables.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 6. FINANCIAL LIABILITIES

Short term financial liabilities	31 March 2018	<b>31 December 2017</b>
Short term unsecured loans	355.493.419	302.073.436
Non interest bearing unsecured spot loans	427.963	111
	355.921.382	302.073.547

As of 31 March 2018, effective interest rate for TL loans is 15,48 % and USD loans is 4,44 % (31 December 2017: effective interest rate for TL loans is 15,33 % and effective interest rate for USD loans is 4,44 %). The details of short term loans of the Group are given below;

			0 1 1 10	
31 March 2018	Maturity	Effective Interest Rate (%)	Original Currency Amount	Currency
99.333.318	April 18-June 18	4,30-4,60	25.154.681	USD
256.160.101	July 18-March 19	15,15-16,75	256.160.101	TL
355.493.419	_			
31 December 2017	Maturity	Effective Interest Rate (%)	Original Currency Amount	Currency
94.683.023	April 18-June 18	4,30-4,60	25.102.209	USD
207.390.413	February 18- October 18	13,35-15,70	207.390.413	TL
302.073.436	_			
31 December 2017	31 March 2018		ancial liabilities	Long term fin
24.044.293	50.188.750		ecured loans	Long term unse

The detail of long term loans of the Group is given below;

	Original Currency	Effective Interest Rate		
Currency	Amount	%	Maturity	31 March 2018
TL	50.188.750 Original Currency	15,10 Effective Interest	April 19	50.188.750
Currency	Amount	Rate %	Maturity	31 December 2017
TL	24.044.293	16,51-16,75	January 19	24.044.293

The Group has no collaterals given for bank loans as of 31 March 2018 and 31 December 2017.

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's condensed consolidated statement of cash flows as cash flows from financing activities.

	2018	2017
1 January	326.117.840	354.859.452
Financing cash flows	89.629.852	30.312.346
Fair value adjustment	(11.318.231)	(9.259.004)
Currency translations	1.680.671	5.315.246
31 March	406.110.132	381.228.040

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 7. TRADE RECEIVABLES AND PAYABLES

Trade Receivables from Third Parties	31 March 2018	<b>31 December 2017</b>
Trade receivables	436.291.915	528.318.398
Unbilled receivables	307.690.316	314.170.034
Discount on trade receivables (*)	(471.720)	(599.276)
Allowance for doubtful receivables	(53.703.726)	(35.662.918)
	689.806.785	806.226.238

The schedule for the calculation of impairment of trade receivables is as follows:

	2018	2017
1 January -Calculated according to TFRS 39	(35.662.918)	(29.733.577)
Impact due to the changes in accounting policies TFRS 9	(13.480.037)	-
Reported as of 1 January	(49.142.955)	(29.733.577)
Provision at current period (*)	(1.960.552)	(283.961)
Provision no longer required	-	31.686
Foreign currency exchange differences	(2.600.219)	(1.188.395)
As of 31 March	(53.703.726)	(31.174.247)

(\*)Explanations on the accounting policy change are included in Note 2.4.

Doubtful receivables, for which no possibility of collection is foreseen and no further cash inflow are expected, are written off from the records along with the related provisions.

No guarantee has been obtained for trade receivables.

Long Term Trade Receivables from Third Parties	31 March 2018	31 December 2017
Receivables from Nortel companies	52.169.781	51.685.143
Other trade receivables	72.514.672	66.083.917
Provision amount for Nortel companies	(26.084.892)	(25.842.571)
Discount on trade receivables(*)	(7.839.854)	(8.022.654)
	90.759.707	83.903.835

(\*) As of 31 March 2018, Group will collect its trade receivable in every year by equal payment; total amount is USD 19.097.290 based on the agreement, and its maturity date spreads 5 years. Trade receivables are measured at initial recognition at fair value, and are subsequently measured at amortized cost using the effective interest rate method.

Movement of allowance for Nortel receivables	2018	2017
As of 1 January	(25.842.571)	(21.700.114)
Charge for the period	-	-
Provision no longer required	936.947	-
Currency translation differences	(1.179.268)	(736.247)
As of 31 March	(26.084.892)	(22.436.361)

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 7. TRADE RECEIVABLES AND PAYABLES (Cont'd)

Trade Payables to Third Parties	31 March 2018	<b>31 December 2017</b>
Trade payables	240.230.619	380.164.376
Other trade payables	283.984	698.102
	240.514.603	380.862.478
Long Term Trade Payables to Third Parties	31 March 2018	<b>31 December 2017</b>
Trade payables to Nortel companies	19.386	18.517
Other trade payables	31.710	27.840
	51.096	46.357

Nortel Networks Corporation, the ultimate parent of Nortel Networks International Finance and Holding B.V. ("NNIFH"), which was shareholder of the Company until 22 December 2010, holding 53,13 % of the share capital of the Company, has announced that it, Nortel Networks Limited, which is another indirect parent of the Company, and certain of its other Canadian subsidiaries have obtained an Order from the Ontario Superior Court of Justice (the "Canadian Court") for creditor protection under the Companies' Creditors Arrangement Act ("CCAA") in Canada filed as of 14 January 2009. Under the terms of the Order, Ernst & Young Inc. serves as the Court-appointed Monitor under the CCAA process and assists the Company in formulating its restructuring plan.

Nortel Networks Corporation's certain subsidiaries (Alteon Websystems International Inc., XROS Inc., Sonoma Systems, CoreTek Inc.) by Nortel Network Inc. and its' subsidiaries (QTERA Corporation, Nortel Networks Optical Components Inc., Nortel Networks Capital Corporation, Nortel Networks International Inc., Northern Telecom International Inc., Nortel Networks Cable Solutions, Inc.) also have made similar filings in the United States under Chapter 11 of the U.S: Bankruptcy Code. The Company offset its payables to Nortel Group Companies by USD 277.820 and made CAD 5.282.370 of payment to Nortel Networks Limited as of 24 April 2013.

On 24 January 2017, the final revised plan is presented to Nortel Networks Inc., Delaware Region High Court of Justice about the payments which will be made to debtors as part of protection from the bankruptcy. According to this plan, Nortel Networks Inc. predicted that payments can be made from sales of different assets that belong to Nortel with the total estimated unsecured receivables between the range of 55,1%-61,2%.

In the frame of this plan, Group has net-off Nortel Companies' trade receivables and payables. The Group Management decided to finalize uncertainty of collections, and book a provision of 45% against for Nortel receivables on a net basis as of 31 December 2016. As of 31 December 2017, considering the changing conditions 5% additional provision is booked for the receivables due from Nortel companies. Total amount of provision 50% reflected into the condensed consolidated financial statements.

The Group filed a lawsuit against Nortel for its receivables on 10 March 2017 amounting to USD 14.261.663 regarding to the invoices issued. Based on the lawyer letter obtained from Law office, is not able to assess the outcome of lawsuit of defending against the Claim Objection Motion. The next hearing will be on September 12, 2017. On 12 September 2017, the bankruptcy judge conducted a hearing and the bankruptcy court denied Nortel's motion for summary judgment. Parties agreed that counsel for each party will exchange written requests for documents to the other party by October 13, 2017, and that each party will respond to the requests for documents by 13 November 2017. As of report date, after the production and review of documents, the parties may schedule the examination of witnesses. Lawyers have not given opinion regarding with ongoing cases yet.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

### 7. TRADE RECEIVABLES AND PAYABLES (cont'd)

The details of trade receivables and payables of the Company to and from Nortel companies under bankruptcy protection as of 31 March 2018 and the bankruptcy protection filing date of 14 January 2009 are given below:

			14 January 2009			31 March 2018				31 Decemb	er 2017	
Country	Company	Trade Receivables	Trade Payables	Net Balance	Trade Receivables	Trade Payables	Provision Amount	Net Balance	Trade Receivables	Trade Payables	Provision Amount	Net Balance
USA	Nortel Networks Inc.	56.317.525	(9.870.076)	46.447.449	64.666.212	(13.200.636)	(25.732.788)	25.732.788	61.767.705	(12.613.295)	(24.577.204)	24.577.206
Ireland	Nortel Networks (Ireland) Limited	1.918.904	-	1.918.904	191.891	-	(95.946)	95.945	1.832.895	-	(916.448)	916.447
Canada	Nortel Networks Technology Corporation	449.779	(60.909)	388.870	-	-	-	-	-	-	-	-
Egypt	Nortel Networks Inc. (Egypt Branch)	341.978	-	341.978	346.557	-	(173.279)	173.278	331.024	-	(165.512)	165.512
Europe	Nortel Networks N.V.	176.852	-	176.852	-	-	-	-	168.925	-	(84.463)	84.462
India	Nortel Networks (India) Private Limited	54.246	-	54.246	33.760	-	(16.880)	16.880	32.247	-	(16.123)	16.124
Holland	Nortel Networks BV.	107.112	-	107.112	-	-	-	-	-	-	-	-
Italy	Nortel Networks S.p.A.	26.523	-	26.523	1.326	-	(663)	663	25.334	-	(12.667)	12.667
		59.392.919	(9.930.985)	49.461.934	65.239.746	(13.200.636)	(26.019.556)	26.019.554	64.158.130	(12.613.295)	(25.772.417)	25.772.418
Mexico	Nortel de México, S. de R.L. de C.V.	-	(19.384)	(19.384)	-	(19.386)	-	(19.386)	=	(18.517)	-	(18.517)
Germany	Nortel GmbH	-	(275.856)	(275.856)	-	-	-	-	-	-	-	-
France	Nortel Networks S.A.	40.674	(117.647)	(76.973)	242.753	(112.082)	(65.336)	65.335	231.872	(91.564)	(70.154)	70.154
Canada	Nortel Networks Limited	646.107	(1.622.480)	(976.373)	-	-	-	-	-	-	-	-
England	Nortel Networks UK Limited	6.913.517	(7.655.283)	(741.766)	-	-	-	-	-	-	-	-
Canada	Nortel Networks Limited - EMEA Sales		(18.931.068)	(18.931.068)	-	-	-	-	-	-	-	_
		66.993.217	(38.552.703)	28.440.514	65.482.499	(13.332.104)	(26.084.892)	26.065.503	64.390.002	(12.723.376)	(25.842.571)	25.824.055

The foreign currency risk and liquidity risk of short term trade receivables and payables are disclosed in Note 21.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 8. **INVENTORIES**

	31 March 2018	<b>31 December 2017</b>
Raw materials	28.996.991	26.466.826
Finished goods	43.339.034	37.841.366
Trade goods	14.794.170	17.120.022
Other inventories	1.782.257	1.702.373
Allowance for inventory impairment(-)	(12.907.325)	(12.328.785)
	76.005.127	70.801.802
Inventories are stated at their cost values and allo	cated the provision for impairme	nt on inventories.

Movement for allowance	2018	2017
As of 1 January	(12.328.785)	(11.499.151)
(Provision) / charge for the period	=	-
Foreign currency exchange differences	(578.540)	1.490.741
As of 31 March	(12.907.325)	(10.008.410)

#### 9. PREPAID EXPENSES

#### Short Torm Propaid Evponese

Short Term Prepaid Expenses		
	31 March 2018	<b>31 December 2017</b>
Advances given for inventories	2.469.822	1.602.356
Short term prepaid expenses	11.822.013	6.576.443
Goods in transit	673.414	3.279.091
	14.965.249	11.457.890
Long Term Prepaid Expenses	31 March 2018	31 December 2017
Long term prepaid expenses	587.622	416.766

587.622

416.766

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

#### 10. PROPERTY, PLANT AND EQUIPMENT

	Buildings, Machinery and		Furniture and	Leasehold	Construction	
_	Equipment	Vehicles	fixtures	Improvement	in progress	Total
Cost		_				_
1 January 2018	157.159.078	201.200	14.286.158	38.072.808	875.293	210.594.537
Translation difference	7.508.860	9.442	684.850	1.787.186	41.671	10.032.009
Purchases	2.651.309	-	405.351	16.358	16.729	3.089.747
Disposals	(14.926)	-	-	-	-	(14.926)
31 March 2018	167.304.321	210.642	15.376.359	39.876.352	933.693	223.701.367
Accumulated Depreciation						
1 January 2018	(143.815.845)	(190.936)	(11.042.782)	(18.946.346)	-	(173.995.909)
Translation difference	(6.819.124)	(9.019)	(532.013)	(924.607)	-	(8.284.763)
Period charge	(1.509.615)	(1.655)	(385.033)	(996.176)	-	(2.892.479)
Disposals	6.561	-	-	-	-	6.561
31 March 2018	(152.138.023)	(201.610)	(11.959.828)	(20.867.129)	-	(185.166.590)
Net book value at						
31 March 2018	15.166.298	9.032	3.416.531	19.009.223	933.693	38.534.777
=						_

As of 31 March 2018 depreciation charge is TL 2.892.479 TL 1.766.664 is accounted in cost of sales, TL 1.026.262 in general administrative expenses, TL 99.553 in sales, marketing and distribution expenses.

As of 31 March 2018, there are not any mortgage and financial leasing on property, plant and equipment.

**NETAŞ TELEKOMÜNİKASYON A.Ş. AND ITS SUBSIDIARIES**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 10. PROPERTY, PLANT AND EQUIPMENT (cont'd)

	Buildings, Machinery and		Furniture and	Leasehold	Construction	
_	Equipment	Vehicles	fixtures	Improvement	in progress	Total
Cost				_		_
1 January 2017	142.766.848	187.721	12.797.524	35.314.290	-	191.066.383
Translation difference	4.808.802	3.901	432.465	1.197.286	(4.387)	6.438.067
Purchases	1.439.765	2.468	121.311	60.415	307.522	1.931.481
Disposals	<u> </u>	<u> </u>	<u>-</u>	<u>-</u>		<u>-</u>
31 March 2017	149.015.415	194.090	13.351.300	36.571.991	303.135	199.435.931
Accumulated Depreciation  1 January 2017  Translation difference Period charge	(127.865.712) (4.291.934) (1.829.238)	(172.038) (5.815) (1.602)	( <b>8.866.312</b> ) (295.431) (390.750)	( <b>13.995.166</b> ) (460.953) (972.620)	- -	(150.899.228) (5.054.133) (3.194.210)
Disposals	(1.027.230)	(1.002)	(370.730)	(772.020)	-	(3.1)4.210)
31 March 2017 Net book value at	(133.986.884)	(179.455)	(9.552.493)	(15.428.739)		(159.147.571)
31 March 2017	15.028.531	14.635	3.798.807	21.143.252	303.135	40.288.360

As of 31 March 2017 depreciation charge is TL 3.194.210. TL 1.977.638 is accounted in cost of sales, TL 1.070.151 in general administrative expenses, TL 146.421 in sales, marketing and distribution expenses.

As of 31 March 2017, there are not any mortgage and financial leasing on property, plant and equipment.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 10. PROPERTY, PLANT AND EQUIPMENT (cont'd)

Tangible fixed assets are depreciated principally on a straight-line basis using the following rates, which amortize the assets over their expected useful lives:

	Depreciation rate (%)
Machinery and Equipment	10
Vehicles	5-10
Leasehold Improvement	5-10
Furniture and fixtures	5-15

#### 11. INTANGIBLE ASSETS

#### Goodwill

The shares transfer of Probil Bilgi İşlem Destek ve Danışmanlık Sanayi ve Ticaret A.Ş ("Probil") and its subsidiary BDH Bilişim Destek Hizmetleri Sanayi ve Ticaret A.Ş. ("BDH") to the Company was completed on 11 October 2011.

During the acquisition, fair value of the customer relations has been identified as a separable intangible asset. Further, a write-up is made on the inventory based on the mark-up margin on the inventory. The difference between the net amount transferred and the total fair value of the net assets acquired is recognized as goodwill.

Changes in goodwill between the acquisition date and the balance sheet date is presented below:

#### **Cost Value**

	2018	2017
As of 1 January	69.131.791	64.500.278
Currency Translation Reserves	3.244.075	2.188.376
As of 31 March	72.375.866	66.688.654

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 11. INTANGIBLE ASSETS (cont'd)

#### Goodwill (Cont'd)

According to accounting policies, Group has put goodwill amount to the test of impairment.

Netas has engaged an independent assessment report to perform a valuation analysis of Probil as of 31 December 2017. An independent assessment has been prepared a valuation of 100% of the share capital of Probil, based on its financial statements on a condensed consolidated basis by applying adjusted Discounted Cash Flow ("DCF") valuation. The present value of cash flows expected to be generated by the Company in the future is calculated by discounting cash flows today using a discount rate appropriate to the Company's risk profile. In the valuation study, weighted average capital cost ratio was 10,7% and asset beta value was 0,75. During the projection year, the debt / equity ratio of the Company will be realized at 20% and the borrowing cost will be realized as approximately 5,6%.

The DCF model is based on a cash flow forecast provided by management over the year of 1 January 2018-31 December 2022.

It is estimated that the standard profit margin will be 12% during the projection year.

Starting from year 2018, EBITDA margin is expected to be around 9%, with the assumption that the corporate segment and BDH's standard profit margins will continue at 11% and 20%, respectively.

It is predicted that the company's net working capital needs will continue to normalize to around 32% during the projection year as of 2018.

The Company does not plan to invest a large amount during the projection year. Investment expenditures are expected to be approximately 0,6% of net sales during the projection year.

The result of DCF analysis concluded indicative firm value of Probil is between USD 82,5 million and USD 107,3 million. As of the valuation date, the value of the company calculated by considering the net debt of USD 37,3 million was estimated between USD 45 million and USD 70 million.

As conclusion, impairment provision for goodwill is not foreseen as of 31 March 2018, focusing on the future cashflows predictions of the Group's management.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 11. INTANGIBLE ASSETS (cont'd)

#### Other Intangible Assets

1 January- 31 March 2018

	Customer Relations	Other Intangible Assets	Total
Cost			
1 January 2018	40.237.278	77.354.124	117.591.402
Purchases	-	464.316	464.316
Translation difference	1.888.173	3.646.132	5.534.305
31 March 2018	42.125.451	81.464.572	123.590.023
Accumulated amortization			
1 January 2018	(25.147.682)	(58.248.326)	(83.396.008)
Translation difference	(1.216.378)	(2.803.724)	(4.020.102)
Period charge	(1.016.866)	(1.978.220)	(2.995.086)
31 March 2018	(27.380.926)	(63.030.270)	(90.411.196)
Net book value	14.744.525	18.434.302	33.178.827

As of 31 March 2018 amortization charge is TL 2.995.086. TL 1.837.231 is accounted in cost of sales, TL 1.088.739 in general administrative expenses and TL 69.116 in sales, marketing and distribution expenses.

1 January- 31 March 2017

	Customer Relations	Other Intangible Assets	Total
Cost			
1 January 2017	37.541.565	70.824.796	108.366.361
Purchases	-	336.587	336.587
Translation difference	1.273.716	2.397.910	3.671.626
31 March 2017	38.815.281	73.559.293	112.374.574
Accumulated amortization			
1 January 2017	(19.708.705)	(47.240.209)	(66.948.914)
Translation difference	(654.642)	(1.575.733)	(2.230.375)
Period charge	(984.437)	(1.885.435)	(2.869.872)
31 March 2017	(21.347.784)	(50.701.377)	(72.049.161)
Net book value	17.467.497	22.857.916	40.325.413

As of 31 March 2017 amortization charge is TL 2.869.872. TL 1.781.211 is accounted in cost of sales, TL 1.077.084 in general administrative expenses and TL 11.577 in sales, marketing and distribution expenses.

Intangible fixed assets are amortized principally on a straight-line basis using the following rates, which amortize the assets over their expected useful lives:

	Amortization rate (%)
Software Licences	20
Customer Portfolio	10
Licenses	3-15
Rights	20

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 12. GOVERNMENT GRANTS

For the period ended 31 March 2018 the Group has received approved and accrued incentive from TÜBİTAK, TL 18.007.468 (For the year ended 31 December 2017 the Group has received approved and accrued incentive from TÜBİTAK, TL 21.648.681).

The Group is qualified for the incentives and exemptions provided by Support of Research and Development Act, numbered 5746 effective from 24 November 2008.

As of 31 March 2018, the Group has a corporate tax benefit of TL 240.918.457 due to research and development disbursement and this amount has no utilized by the period end, handed over to other terms (As of 31 December 2017, the Group has a corporate tax benefit of TL 268.583.663 due to research and development disbursement and TL 61.227.387 of this amount is utilized by the period end). The Group has booked deferred tax assets for unused R&D tax benefit (Note 18).

For the period ended 31 March 2018, the amount of income tax incentive within the scope of Act numbered 5746 is TL 3.166.467 (For the period ended 31 March 2017: TL 2.928.786) and the total amount of social premium incentive within the scope of Act numbered 5746 and Social Security and General Health Insurance Act numbered 5510 is TL 2.723.006 (For the period ended 31 March 2017: TL 2.365.031).

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 13. PROVISIONS, CONTINGENT ASSETS AND LIABILITIES

Other Short Term Provisions	31 March 2018	31 December 2017
Provision for legal cases	5.829.346	5.123.207
Other provisions	623.976	441.411
	6.453.322	5.564.618

For the period ended 31 March 2018, the Group has cash outflows of TL 53.630 for legal cases during the period (31 March 2017: TL 359.335).

the period (31 March 2017: 12 337.333).			
	Provision for	Other	
	Legal Cases	Provisions	Total
As of 1 January 2018	5.123.207	441.411	5.564.618
Provision booked	763.950	156.285	920.235
Payment within the year	(53.630)	-	(53.630)
Provision no longer required	(4.181)	-	(4.181)
Foreign currency exchange differences	-	26.280	26.280
As of 31 March 2018	5.829.346	623.976	6.453.322
	Provision for	Other	
	Legal Cases	Provisions	Total
As of 1 January 2017	3.658.492	668.789	4.327.281
Provision booked	245.789	-	245.789
Payment within the year	(359.335)	-	(359.335)
Provision no longer required	-	(397.051)	(397.051)

#### 14. COMMITMENTS

As of 31 March 2017

Foreign currency exchange differences

The Group's off-balance sheet commitments and contingencies as of 31 March 2018 and 31 December 2017 are as follows:

28.360

300.098

3.544.946

	31 March 2018	31 December 2017
Guarantee letters given(*)	425.104.784	405.511.901

(\*) The Group has no off-balance sheet commitments and contingencies in favor of subsidiaries which are fully consolidated as of 31 March 2018.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 14. COMMITMENTS (cont'd)

The off-balance sheet commitments and contingencies as of 31 March 2018 and 31 December 2017 are as follows:

31 March 2018		Orig	ginal Currency		
Maturity	TL Equivalent	TL	USD	EUR	DZD
2018	59.037.224	16.243.183	8.574.809	1.835.305	-
2019	68.292.290	1.829.765	14.121.557	2.197.914	-
2020	13.567.428	10.127.051	474.811	321.615	-
2021	2.574.068	1.631.000	238.818	-	-
2022	3.890.261	2.415.165	373.546	-	-
2023	7.656.696	6.300.000	343.563	-	-
2025	210.000	210.000	-	-	-
2026	473.868	-	120.000	-	-
2027	191.759	-	48.560	-	-
Indefinite	269.211.191	71.032.646	47.132.218	2.477.376	-
	425.104.784	109.788.809	71.427.881	6.832.210	-

<u>31 December 2017</u>		Orig	ginal Currency		
Maturity	TL Equivalent	TL	USD	EUR	DZD
2017	160.155	-	42.460	-	-
2018	70.675.401	19.033.528	11.023.989	2.182.801	6.255.408
2019	51.507.843	1.079.765	13.301.367	56.838	-
2020	14.402.510	10.104.547	756.246	320.115	-
2021	2.531.798	1.631.000	238.818	-	-
2022	4.401.728	2.351.700	543.500	-	-
2023	649.004	-	172.063	-	-
2025	210.000	210.000	-	-	-
Indefinite	260.973.462	69.959.222	47.287.992	2.801.166	
	405.511.901	104.369.762	73.366.434	5.360.920	6.255.408

The off-balance sheet commitments and contingencies as of 31 March 2018 and 31 December 2017 are as follows:

Commitments, Pledges, Mortgages ("CPM") are given by the Company	31 March 2018	31 December 2017
A. Total amount of CPM is given on behalf of own legal personality	425.104.784	405.511.901
B. Total amount of CPM is given in favor of subsidiaries which are		
fully consolidated	-	-
C. Total amount of CPM is given for assurance of third party's debts		
in order to conduct of usual business activities	-	-
D. Total Amount of other CPM	-	-
i. Total amount of CPM is given in favor of parent		
company	-	-
ii. Total amount of CPM is given in favor of other		
group companies, which B and C doesn't include	-	-
iii. The amount of CPM is given in favor of third		
party which C doesn't include		
=	425.104.784	405.511.901

The rate of total amount of other "CPM"s to total equity of the Company is 0%.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 14. COMMITMENTS (cont'd)

#### Rent Agreements

As of 7 June 2012, the Company signed an agreement with ESAS Real Estate Group EAG Turizm İnşaat Sanayi ve Ticaret A.Ş. to rent the real estate ("Esas Aeropark") addressed in İstanbul city, Pendik district, Kurtköy Mahallesi with 15.744 square meters area. The rental period is 5 years beginning from 1 May 2013. The rent for the five years was USD 6.339.816 + VAT at the beginning of the rental period and the agreement have been revised for the remaining four years as USD 5.563.920 + VAT. The rents to be paid quarterly USD 1.046.756 + VAT for the first year, USD 1.339.848 for the second year, USD 1.507.328 for the third year, USD 1.669.988 for the fourth year. The leased real estate is used as the new Head Office and operation building of the Group.

As of 3 October 2012, Probil Bilgi İşlem Destek ve Danışmanlık Sanayi ve Ticaret A.Ş., the subsidiary of the Company, signed a lease agreement with Ahmet Bülent Koyuncuoğlu for the real estate addressed Orhanlı District, İrfan St. No. 28, Tuzla, İstanbul. The rental period is 5 years beginning from 1 October 2012. It has been agreed that the monthly rent for the period of 5 years starting from October 1, 2017 will be fixed as USD 52.788 + withholding.

Company signed a rent contract with Yudo Leon Mizrahi (Renter) and Salvo Özsarfati (Lessor) for "Buyaka İs Merkezi" which 50 plate, 1840 block of buildings, 233 parcels that registered immovable for 15th floor in C Block each of which is 845 m2 are utilized as an office. The amount which will be paid for the rented place starting on 1 January 2016 for 15th floor is USD 17.705. 3% increase will be applied next year rental. The amount of rent between 1 February 2016 and 31 January 2017 is agreed as USD 18.236 and between 1 February 2017 and 31 January 2018, net USD 18.784 which will be paid. According to the second rent agreement, the amount of rent is agreed as USD 18.167 +Stoppages, which will be paid from February 2018 for 5 years.

#### **Unrevokable Operational Lease**

Commitments	31 March 2018	<b>31 December 2017</b>
Within 1 year	4.683.267	4.711.622
Between 1-5 years	14.466.138	11.468.797
	19.149.405	16.180.419

(\*)The length of the lease contract has an option of 5+5 year and the lease amount will be adjusted by US WPI and CPI annually.

#### Guarantees Given

According to the System Integration Agreement signed between fully-consolidated subsidiary, Probil, and Cisco System International B.V., the Company agrees that all financial obligations will be jointly performed by the Company and Probil.

According to the contract between Netaş Telekomünikasyon A.Ş. and İGA Havalimanları İnşaatı Adi Ortaklığı Ticari İşletmesi, fully-consolidated subsidiary and subcontracter, BDH Bilişim Destek Hizmetleri San. ve Tic. A.Ş., and its whole commitments are guaranteed by Netaş Telekomünikasyon A.Ş.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 15. REVENUE

## a) Geographical Revenue:

	For the Period Ended 31 March 2018	For the Period Ended 31 March 2017
Total domestic	151.472.119	124.531.192
United States	17.751.748	18.039.781
Asia	457.656	722.081
Africa	15.234.905	21.405.862
Europe	4.292.354	3.179.321
Total export	37.736.663	43.347.045
<b>Total sales</b>	189.208.782	167.878.237

#### b) Disaggregation of Revenue

For the period ended 31 March 2018	Enterprise	Public	International	Technology	BDH	Total
Performance Obligataions						
Design performance obligation	-	7.611.768	3.144.936	19.872.128	-	30.628.832
Hardware performance obligation	19.357.578	27.291.375	3.945.129	-	-	50.594.083
Installation performance obligation	5.381.220	15.789.686	2.173.684	-	-	23.344.589
Maintenance performance obligation	13.980.288	4.773.735	4.623.802	-	13.769.691	37.147.516
Licence performance obligation	23.841.640	12.403.039	4.522.706	-	-	40.767.385
Other performance obligations	5.260.285	771.581	694.511	-	-	6.726.377
=	67.821.011	68.641.185	19.104.767	19.872.128	13.769.691	189,208,782
Satisfaction of performance obligations:						
Overtime	13.487.526	36.609.536	11.865.270	19.872.128	13.769.691	95.604.151
A point of time	54.333.485	32.031.649	7.239.497	-	-	93.604.631
•	67.821.011	68.641.185	19.104.767	19.872.128	13.769.691	189.208.782

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 16. OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES

	For the	For the
	Period Ended	<b>Period Ended</b>
Other Income from Operating Activities	31 March 2018	31 March 2017
R&D Incentives	659.794	990.446
Discount income on receivables (*)	310.357	300.734
Reversals of provisions (Note 7)	936.947	-
Service income	107.171	60.412
Other income and gains	210.608	585.778
	2.224.877	1.937.370

	For the Period Ended	For the Period Ended
Other Expenses from Operating Activities	31 March 2018	31 March 2017
Provision for doubtful receivables expenses (Note 7)	1.960.552	-
Foreign exchange expenses	1.456.458	2.716.836
Legal case expenses	738.108	277.212
Other tax expenses	85.672	405.101
Other expenses and losses	331.355	447.097
	4.572.145	3.846.246

<sup>(\*)</sup> Discount (expenses)/income related to trade receivables are accounted under Other (Expenses)/Income from Operating Activities.

For the

For the

#### 17. FINANCE INCOME / (EXPENSES)

#### **Finance Income:**

	Period Ended 31 March 2018	Period Ended 31 March 2017
Foreign exchange gain (*)	12.330.926	8.090.849
Interest income	276.287	297.107
Gains on derivative instruments	<u>-</u>	665.219
	12.607.213	9.053.175
Finance Expenses:	For the Period Ended 31 March 2018	For the Period Ended 31 March 2017
Bank interest expenses	12.555.139	10.689.259
Guarantee letter commissions	985.869	616.415
Other financial expenses	638.290	378.490
	14.179.298	11.684.164

<sup>(\*)</sup> Foreign exchange gain and loss related to cash and cash equivalents, financial borrowings, and other financial liability.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 18 TAX ASSETS AND LIABILITIES

	For the Period Ended 31 March 2018	For the Period Ended 31 March 2017
Current tax expenses	-	-
Deferred tax expenses	8.742.648	7.801.346
	8.742.648	7.801.346

The Group recognizes deferred tax assets and liabilities based upon temporary differences arising between their statement of financial position accounts prepared in accordance with TAS/TFRS promulgated by POA Financial Reporting Standards and their statutory financial statements. These temporary differences usually result from the recognition of revenue and expenses in different reporting periods for TAS/TFRS and Tax Laws.

In accordance with the regulation numbered 7061, published in Official Gazette, number 30261 on 5 December 2017 "Bazı Vergi Kanunları İle Diğer Bazı Kanunlarda Değişiklik Yapılmasına Dair Kanun", corporate tax rate for the years 2018, 2019 and 2020 has increased from 20% to 22%. Therefore, deferred tax assets and liabilities as of 31 December 2017 are calculated with 22% tax rate for the temporary differences which will be realized in 2018, 2019 and 2020, and with 20% tax for those which will be realized after 2021 and onwards.

Movement of deferred tax assets / (liabilities) for the period ended 31 March 2018 and 2017 is as follows:

	2018	2017
Balance as of January, 1– reported	253.841	(15.231.761)
Impact due to the changes in accounting policies TFRS 15 and TFRS 9	10.894.667	-
Balance as of January, 1- restated	11.148.508	(15.231.761)
Deferred tax income recognized in statement of profit or loss	8.742.648	7.801.346
Currency translation differences	202.813	(757.224)
Balance as of March, 31	20.093.969	(8.187.639)

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## 18. TAX ASSETS AND LIABILITIES (cont'd)

Movement for deferred taxes as of 31 March 2018 and 2017 are as follows;

		Charge to	Translation	
	1 January 2018	(Loss)/Profit	Difference	31 March 2018
Tangible and intangible assets	(10.581.353)	701.897	(723.458)	(10.602.914)
Trade receivables	(63.950.025)	7.823.509	(2.721.864)	(58.848.380)
Trade payables and cost provisions	1.178.940	(15.564.607)	(499.842)	(14.885.509)
Inventory and deferred costs	3.272.470	(1.419.226)	102.942	1.956.186
Advances received	2.124.862	141.334	104.752	2.370.948
Provisions for employee premiums	3.794.273	(2.668.080)	82.884	1.209.077
Provision for unused vacation	1.553.766	1.339.917	120.705	3.014.388
Severance indemnity and retirement provisions	4.480.239	(184.620)	203.654	4.499.273
Deferred revenues	12.141.644	6.640.802	806.625	19.589.071
Unused R&D tax exemption	42.695.803	8.016.771	2.289.487	53.002.061
Carryforward tax losses	2.431.458	3.819.440	250.332	6.501.230
Impact of TFRS 9	2.930.367	-	35.241	2.965.608
Impact of TFRS 15	7.964.300	-	95.780	8.060.080
Other	1.111.764	95.511	55.575	1.262.850
	11.148.508	8.742.648	202.813	20.093.969

	1 January 2017	Charge to (Loss)/Profit	Translation Difference	31 March 2017
Tangible and intangible assets	(11.361.781)	633.693	(523.590)	(11.251.678)
Trade receivables	(64.660.327)	8.307.600	(2.312.412)	(58.665.139)
Trade payables and cost provisions	1.299.169	1.783.995	18.609	3.101.773
Inventory and deferred costs	1.537.007	(10.291.775)	199.082	(8.555.686)
Advances received	2.490.727	(260.932)	88.231	2.318.026
Provisions for employee premiums	2.512.033	(1.730.937)	109.941	891.037
Provision for unused vacation	1.177.554	247.122	36.424	1.461.100
Severance indemnity and retirement provisions	4.122.207	(195.020)	142.643	4.069.830
Deferred revenues	12.125.739	(1.819.917)	437.387	10.743.209
Unused R&D tax exemption	32.995.943	4.462.468	1.055.782	38.514.193
Carryforward tax losses	1.829.948	6.732.571	(34.033)	8.528.486
Other	700.020	(67.522)	24.712	657.210
	(15.231.761)	7.801.346	(757.224)	(8.187.639)

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 19. (LOSS)/ EARNINGS PER SHARE

	For the Period Ended	For the Period Ended
	31 March 2018	31 March 2017
Number of shares	64.864.800	64.864.800
Net (loss)/ profit for the period	(2.710.693)	777.879
(Loss)/Earnings per share	(0,0418)	0,0120

Earnings per share is calculated by dividing profit or loss attributable to ordinary equity holders of the parent entity by the weighted average number of ordinary shares outstanding during the year.

#### 20. BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Due from and due to related parties as of 31 March 2018 and 2017 is as follows:

<b>Due from Related Parties</b>	31 March 2018	<b>31 December 2017</b>
Kron Telekomunikasyon A.Ş.	9.803	-
	9.803	-
<b>Due to Related Parties</b>		
	31 March 2018	<b>31 December 2017</b>
Kron Telekomunikasyon A.Ş.	1.844.541	1.715.824
	1.844.541	1.715.824
	·	

Main transactions with related parties are as follows for the period ended 31 March 2018 and 2017:

	For the Period Ended	For the Period Ended 31
Sales	31 March 2018	March 2017
Genband US LLC (*)	-	15.212.465
Genband Ireland Ltd. (*)	-	720.458
Kron Telekomunikasyon A.Ş.	8.022	76.225
	8.022	16.009.148

Purchases	For the Period Ended 31 March 2018	For the Period Ended 31 March 2017
Genband Ireland Ltd. (*)	-	109.103
Kron Telekomunikasyon A.Ş.	1.781.015	10.454
Genband US LLC(*)	-	25.839
	1.781.015	145.396

(\*) Genband US LLC and its associates are not accounted as related parties effective from 28 July 2017, after the shares of OEP (48,04 %) was transferred to ZTE Cooperatief. Amount of purchases, sales, due from and due to Genband companies are not disclosed from 1 January to 31 March 2018.

For the period ended 31 March 2018, total remuneration for the directors and management board of the Group is TL 5.764.729 (for the period ended 31 March 2017 total remuneration for the directors and management board of the Group is TL 4.285.713). As of 31 March 2018 and 31 December 2017 there is no credit granted to the Group's Management.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

#### 21. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Group's financial risk management policies are as follows:

#### Credit risk

Carrying values of the financial assets represents their maximum exposed credit risk. As of the date of balance sheet maximum credit risks are as follows:

31 March 2018	Trade Recei	vables	Other Receivables	
	<b>Related Parties</b>	Other	Other (*)	<b>Deposits at Banks</b>
Maximum credit risks as of balance sheet date(A+B+C+D)	9.803	780.566.492	1.475.516	123.137.050
Maximum risk guaranteed by collateral	-	-	-	-
(A) Net book value of unexpired or not impaired financial assets	9.803	675.754.210	1.475.516	123.137.050
(B) Net book value of overdue but not impaired financial assets (**)	-	104.812.282	-	-
Guaranteed by collateral	-	-	-	-
(C) Net book value of impaired assets	-	-	-	-
Overdue (gross book value)	-	79.788.618	-	-
Impairment (-)	-	(79.788.618)	-	-
Guaranteed by collateral	-	-	-	-
Unexpired (gross book value)	-	-	-	-
Impairment (-)	-	-	-	-
Guaranteed by collateral	-	-	-	-
(D) Off balance sheet risks	-	-	-	-

<sup>(\*)</sup> VAT receivable, prepaid taxes are not classified as financial assets and therefore are not included in other receivables and other current assets.

<sup>(\*\*)</sup> The amount of overdue but not impaired financial assets is consisted of TL 26.084.889 receivables from Nortel companies.

**NETAŞ TELEKOMÜNİKASYON A.Ş. AND ITS SUBSIDIARIES**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

#### 21. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd)

#### Credit risk (cont'd)

31 December 2017	Trade Recei	vables	Other Receivables	
	Related Parties	Other	Other (*)	<b>Deposits at Banks</b>
Maximum credit risks as of balance sheet date (A+B+C+D)		890.130.073	1.479.485	186.576.827
Maximum risk guaranteed by collateral	-	-	-	-
(A) Net book value of unexpired or not impaired financial assets	-	774.149.759	1.479.485	186.576.827
(B) Net book value of overdue but not impaired financial assets (**)	-	115.980.314	-	-
Guaranteed by collateral	-	-	-	-
(C) Net book value of impaired assets	-	-	-	-
Overdue (gross book value)	-	61.505.489	-	-
Impairment (-)	-	(61.505.489)	-	-
Guaranteed by collateral	-	-	-	-
Unexpired (gross book value)	-	-	-	-
Impairment (-)	-	-	-	-
Guaranteed by collateral	-	-	-	-
(D) Off balance sheet risks	-	-	-	-

Oth on

VAT receivable, prepaid taxes are not classified as financial assets and therefore are not included in other receivables and other current assets. (\*)

The amount of overdue but not impaired financial assets is consisted of TL 25.842.572 receivables from Nortel companies. As a result of net-off Nortel companies' receivables and payables, 5 % provision amount is adjusted.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 21. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd)

#### Credit risk (cont'd)

The Group has applied the simplified approach stated in TFRS 9 to calculate the expected credit loss provision for trade receivables. This approach allows for a lifetime expected loan loss provision for all commercial receivables. In order to measure the expected credit loss, the Group first classifies its trade receivables by taking into account the characteristics of credit risk and credit risk. Expected credit loss ratios for each class of commercial receivables grouped using past credit loss experience and forward macroeconomic indicators were calculated and the expected credit loss provision was calculated by multiplying the determined ratio by the trade receivable totals.

As of the date of balance sheet aging of overdue and undue but not impaired financial assets are as follows:

	Period End	<b>Expected Credit Loss</b>	<b>Expected Credit</b>
31 March 2018	Balance	Ratio	Loss
Un due	672.033.203	0,32%	(11.719.580)
1-30 days overdue	23.306.377	1,06%	(102.269)
1-3 months overdue	24.582.370	1,99%	(471.653)
3-6 months overdue	20.894.895	3,28%	(785.518)
6-12 months overdue	9.949.250	7,48%	(605.561)
1-5 years overdue	3.715.508	21,63%	(1.756.008)
Overdue more than 5 years (*)	26.084.889	0%	-
Trade Receivables	780.566.492		(15.440.589)

(\*)The receivables from Nortel Group companies are not calculated in the expected credit loss model and the Group is separately evaluating them for the assessments they have made in previous years.

	Rece	ivables
	Trade	
<u>31 December 2017</u>	Receivables	Other Receivables
1-30 days overdue	51.302.959	-
1-3 months overdue	7.531.226	-
3-12 months overdue	18.473.277	-
1-5 years overdue	12.830.280	-
Overdue more than 5 years	25.842.572	
Total	115.980.314	

#### Liquidity risk

The Group holds adequate sources to be able to fulfill its current and future liabilities. As of 31 March 2018 and 31 December 2017 liquidity risk table are as follows;

**NETAŞ TELEKOMÜNİKASYON A.Ş. AND ITS SUBSIDIARIES**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

#### 21. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd)

#### Liquidity risk (cont'd)

#### 31 March 2018

		Cash outflows			
Maturities due to agreements	Carrying amount	due to agreements	Up to 3 months	3-12 months	1-5 years
Non- derivative financial liabilities	648.520.372	676.283.467	342.648.180	275.238.296	58.396.992
Financial liabilities	406.110.132	433.873.227	100.289.036	275.238.296	58.345.896
Due to related parties	1.844.541	1.844.541	1.844.541	-	-
Other trade payables to third parties	240.565.699	240.565.699	240.514.603	-	51.096
		Cash outflows			
<b>Expected maturities</b>	Carrying amount	due to agreements	Up to 3 months	3-12 months	1-5 years
Expected maturities  Non- derivative financial liabilities	Carrying amount 26.064.084	2 110-11 2 11-12 11 10	Up to 3 months 20.234.738	3-12 months 5.829.346	1-5 years
		due to agreements	1		1-5 years -
Non- derivative financial liabilities	26.064.084	due to agreements 26.064.084	20.234.738	5.829.346	1-5 years - -

The Group Management considers that net book value of financial instrument reflects with the fair value.

(\*) Social security premiums, income tax and other taxes payable are included in other liabilities.

**NETAŞ TELEKOMÜNİKASYON A.Ş. AND ITS SUBSIDIARIES**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

#### 21. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd)

### Liquidity risk (cont'd)

#### 31 December 2017

		Cash outflows			
Maturities due to agreements	Carrying amount	due to agreements	Up to 3 months	3-12 months	1-5 years
Non- derivative financial liabilities	708.742.499	733.604.238	388.816.693	316.266.842	28.520.703
Financial liabilities	326.117.840	350.979.579	6.238.391	316.266.842	28.474.346
Due to related parties	1.715.824	1.715.824	1.715.824	-	-
Other trade payables to third parties	380.908.835	380.908.835	380.862.478	-	46.357
		Cash outflows			
Expected maturities	Carrying amount	due to agreements	Up to 3 months	3-12 months	1-5 years
Expected maturities  Non- derivative financial liabilities	Carrying amount 27.899.020		Up to 3 months 22.775.813	3-12 months 5.123.207	1-5 years
		due to agreements	•		
Non- derivative financial liabilities	27.899.020	due to agreements 27.899.020	22.775.813	5.123.207	

The Group Management considers that net book value of financial instrument reflects with the fair value.

(\*) Social security premiums, income tax and other taxes payable are included in other liabilities.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 21. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd)

#### Liquidity risk (cont'd)

The fair values of financial assets and financial liabilities are determined and grouped as follows:

- Level 1 The fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices.
- Level 2 The fair value of other financial assets and financial liabilities (excluding derivative instruments) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions; and
- Level 3: The fair value of the financial assets and financial liabilities where there is no observable market data. The fair value of derivative instruments, are calculated using quoted prices.

In accordance with fair value hierarchy; while cash and cash equivalent are categorized as of Level 1, other financial asset and liabilities in the table are categorized as Level 2.

#### Interest rate risk

Interest rate sensitive financial assets are placed in short term instruments in order to avoid any possible interest rate fluctuations. The Group has the following interest sensitive liability as of the balance sheet date.

	31 March 2018	<b>31 December 2017</b>
Fixed interest rate financial instruments	494.386.309	440.670.781
Financial assets (*)	88.704.140	114.553.052
Financial liabilities	405.682.169	326.117.729
Variable interest rate financial instruments	-	-
Financial assets	-	-
Financial liabilities	-	-
Interest-free financial instruments	427.963	111
Financial liabilities	427.963	111

(\*) As of 31 March 2018 and 31 December 2017, includes bank time deposits.

#### Foreign currency risk

The Group's foreign currency risk is mainly associated with change in value of USD against TL and other currencies. In order to avoid possible losses due to fluctuations of foreign exchange rates, the Group places its assets with the same currency for liabilities and bears its contractual expenses in the same currency of contracts if possible.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

### 21. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd)

#### Foreign currency risk (cont'd)

As of 31 March 2018 and 31 December 2017, the Group's foreign currency position table is given below:

		Original Currency				
31 March 2018	TL Equivalent (*)	TL	EURO	GBP	BDT	Other
Current Assets	300.004.990	258.965.187	6.307.662	14.088	12.138.598	624.274.215
Cash and cash equivalents	14.615.249	6.531.972	255.322	14.088	12.138.598	488.082.526
Trade receivables, third parties	206.000.863	174.784.705	5.730.443	-	-	126.021.473
Other receivables, third parties	1.398.169	1.336.946	-	-	-	1.851.296
Prepaid expenses	13.257.172	12.051.438	245.167	-	-	1.003.648
Other current assets	64.733.537	64.260.126	76.730	-	-	7.315.273
TOTAL ASSETS (A)	300.004.990	258.965.187	6.307.662	14.088	12.138.598	624.274.215
Short Term Liabilities	361.351.181	349.284.103	2.418.588	1.038	-	19.108.058
Financial liabilities	256.160.101	256.160.101	-	-	-	-
Trade payables, third parties	65.241.921	53.215.642	2.418.588	1.038	-	16.064.866
Other payables, third parties	4.357.579	4.330.277	-	-	-	2.203.492
Employee benefit obligations	15.206.456	15.192.958	-	-	-	839.699
Provision for employee benefit	13.931.803	13.931.803	-	-	-	-
Other short term provisions	6.453.322	6.453.322	-	-	-	-
Long Term Liabilities	77.950.869	77.950.869	-	-	-	-
Long Term Financial Liabilities	50.188.750	50.188.750				
Provision for employee benefit	27.762.119	27.762.119	-	-	-	-
TOTAL LIABILITIES (B)	439.302.050	427.234.972	2.418.588	1.038	-	19.108.058
Net Foreign Currency Asset / (Liability) Position						
(A-B)	(139.297.060)	(168.269.785)	3.889.074	13.050	12.138.598	605.166.157

<sup>(\*)</sup> Since the functional currency of the Group is USD the currencies other than USD are shown in the table. Foreign currencies are denominated in their original currency amount and TL equivalents are calculated by using year end rates.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018 (Unless otherwise stated the amounts are in TL).

#### 21. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd)

## Foreign currency risk (cont'd)

31 December 2017	TL Equivalent (*)	TL	EURO	GBP	BDT	Other
<b>Current Assets</b>	325.425.541	271.834.289	9.295.550	33.441	12.601.173	699.565.437
Cash and cash equivalents	35.754.805	17.233.160	2.216.912	33.441	12.601.173	574.000.091
Trade receivables, third parties	226.455.899	192.238.163	6.925.262	-	-	115.837.736
Other receivables, third parties	1.405.605	1.345.215	-	-	-	1.851.296
Prepaid expenses	7.590.503	6.886.781	153.376	-	-	983.379
Other current assets	54.218.729	54.130.970	-	-	-	6.892.935
TOTAL ASSETS (A)	325.425.541	271.834.289	9.295.550	33.441	12.601.173	699.565.437
Short Term Liabilities	322.118.735	317.450.319	369.833	4.347	450.000	107.929.607
Financial liabilities	207.390.413	207.390.413	-	-	-	-
Trade payables, third parties	67.031.853	62.369.948	369.833	4.347	450.000	105.911.965
Other payables, third parties	10.720.561	10.699.965	-	-	-	1.816.166
Employee benefit obligations	11.561.147	11.575.231	-	-	-	201.476
Provision for employee benefit	19.850.144	19.850.144	-	-	-	-
Other short term provisions	5.564.618	5.564.618	-	-	-	-
Long Term Liabilities	49.018.655	49.018.655	-	-	-	-
Provision for employee benefit	24.974.362	24.974.362	-	-	-	-
Long Term Financial Liabilities	24.044.293	24.044.293				
TOTAL LIABILITIES (B)	371.137.390	366.468.974	369.833	4.347	450.000	107.929.607
Net Foreign Currency Asset / (Liability) Position	l					
(A-B)	(45.711.849)	(94.634.685)	8.925.717	29.094	12.151.173	591.635.830

<sup>(\*)</sup> Since the functional currency of Group is USD, the currencies other than USD are shown in the table. Foreign currencies are denominated in their original currency amount and TL equivalents are calculated by using year end rates.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

## FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd)

#### Foreign currency risk (cont'd)

21.

# Exchange Rate Sensitivity Table 31 March 2018

	Profit /(Loss) Appreciation	<u>Devaluation</u>
Effect of 10 % appreciation/devaluation in TL -USD exchange rate :		
Net asset / (liability) in TL Not subjected to TL risk (-)	(16.826.978)	16.826.978
(1) Net effect of TL	(16.826.978)	16.826.978
Effect of 10 % appreciation/devaluation in EURO – USD exchange rate :		
Net asset / (liability) in EUR	1.892.929	(1.892.929)
Not subjected to EUR risk (-) (2) Net effect of EUR	1.892.929	(1.892.929)
Effect of 10 % appreciation/devaluation in exchange rate of other foreign cu	rrencies:	
Net asset / (liability) in other currencies	1.006.138	(1.006.138)
Not subjected to other currency risk (-) (3) Net effect of other currencies	1.006.138	(1.006.138)
TOTAL (1+2+3)	(13.927.911)	13.927.911
<u>31 December 2017</u>	Profit / (Loss)	<b>\</b>
Effect of 10 % appreciation/devaluation in TL -USD exchange rate :	Appreciation	Devaluation
Net asset / (liability) in TL	(9.463.468)	9.463.468
Not subjected to TL risk (-) (1) Net effect of TL	(9.463.468)	9.463.468
Effect of 10 % appreciation/devaluation in EURO – USD exchange rate :		
Net asset / (liability) in EUR	4.030.408	(4.030.408)
Not subjected to EUR risk (-) (2) Net effect of EUR	4.030.408	(4.030.408)
Effect of 10 % appreciation/devaluation in exchange rate of other foreign cu	rrencies:	
Net asset / (liability) in other currencies	861.875	(861.875)
Not subjected to other currency risk (-)  (3) Net effect of other currencies	861.875	(861.875)
TOTAL (1+2+3)	(4.571.185)	4.571.185

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated the amounts are in TL).

#### 22. FAIR VALUE OF FINANCIAL INSTRUMENTS

31 March 2018	(including cash and	Amortized value of financial liabilities	Note
01 11 MI WI 2010	cash equivalents)	of financial habilities	Note
<u>Financial assets</u>	122 407 266		5
Cash and cash equivalents Trade receivables	123.497.266	-	5 7
	780.566.492	-	1
Financial investments	3.303.190	-	
Other receivables	1.475.516	-	
Financial liabilities			
Borrowings	-	406.110.132	6
Trade payables	-	240.565.699	7
Due to related parties	-	1.844.541	20
Other liabilities	-	4.347.529	
Employee Benefit Obligations	-	15.263.233	
	Loans and Receivables		
	(including cash and	Amortized value	
31 December 2017	cash equivalents)	of financial liabilities	Note
Financial assets			
Cash and cash equivalents	187.212.070	-	5
Trade receivables	890.130.073	-	7
Financial investments	2.928.818	-	
Other receivables	1.479.485	-	
Financial liabilities			
Borrowings	-	326.117.840	6
Trade payables	<del>-</del>	380.908.835	7
Due to related parties	<del>-</del>	1.715.824	20
Other liabilities	<del>-</del>	10.710.962	•
Employee Benefit Obligations	<del>-</del>	11.623.440	
1 / 0			

#### 23. SUBSEQUENT EVENTS

The U.S. Department of Commerce issued an order, against both ZTE Corporation ("ZTEC") and ZTE Kangxun ("Kangxun"), (collectively referred to as "ZTE") prohibiting these entities, from participating in any transactions involving any item subject to Export Administration Regulations (EAR) and from involving any actions related to items subject to EAR for a period of 7 years. The current "Denial Order" issued by U.S. Department of Commerce does not cover ZTE's subsidiaries or affiliates.

24. DISCLOSURE OF OTHER MATTERS THAT MAY AFFECT CONDENSED CONSOLIDATED FINANCIAL STATEMENTS SIGNIFICANTLY OR IS NECESSARY FOR CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO BE CLEAR, INTERPRETABLE AND COMPREHENSIBLE

None.